



INDONESIA



# Provisions on the use of the Hajj **Funds in the Organization of Hajj**

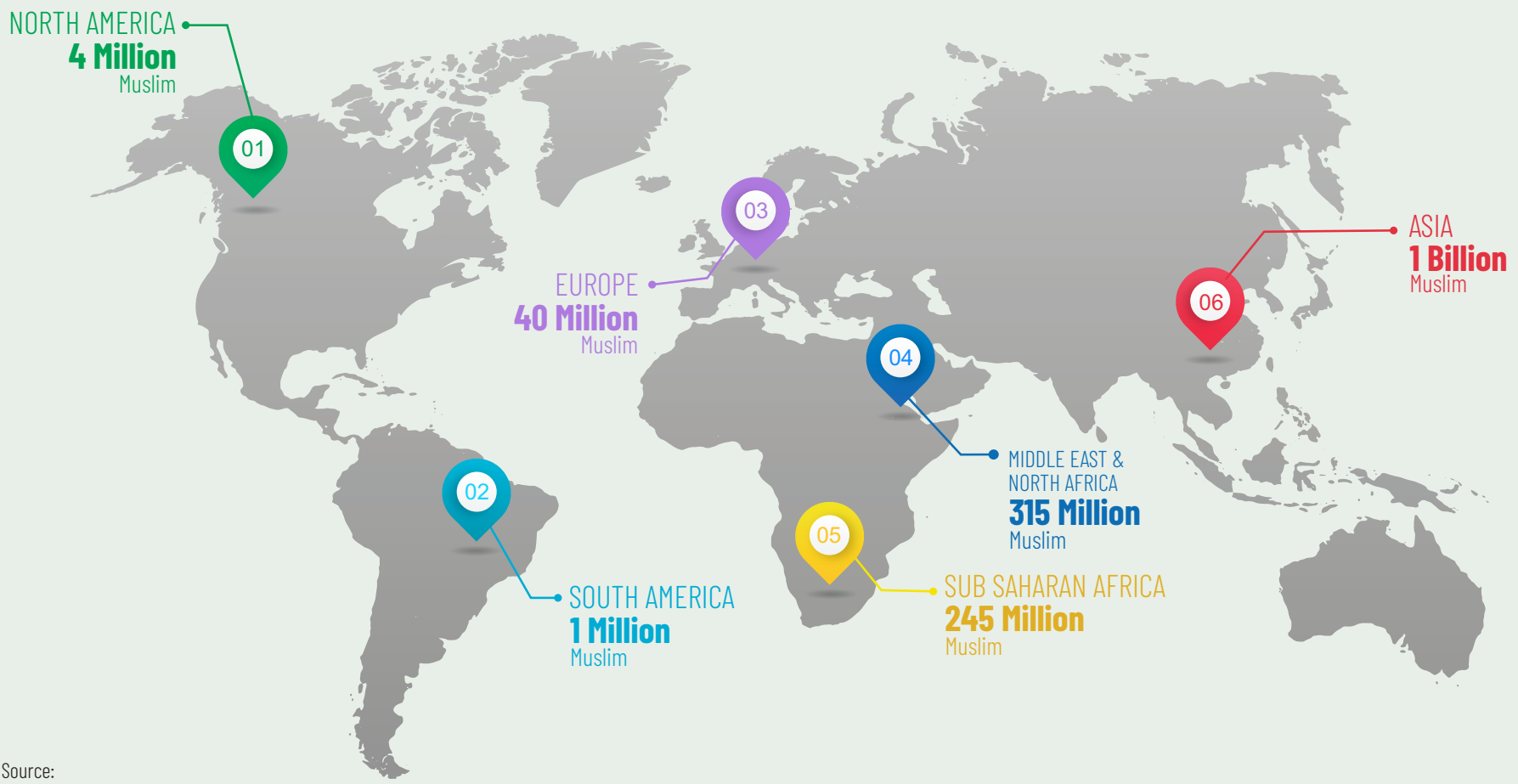


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**Consul of Hajj**

General Consulate of the Republic of Indonesia – Jeddah  
Saudia Arabia

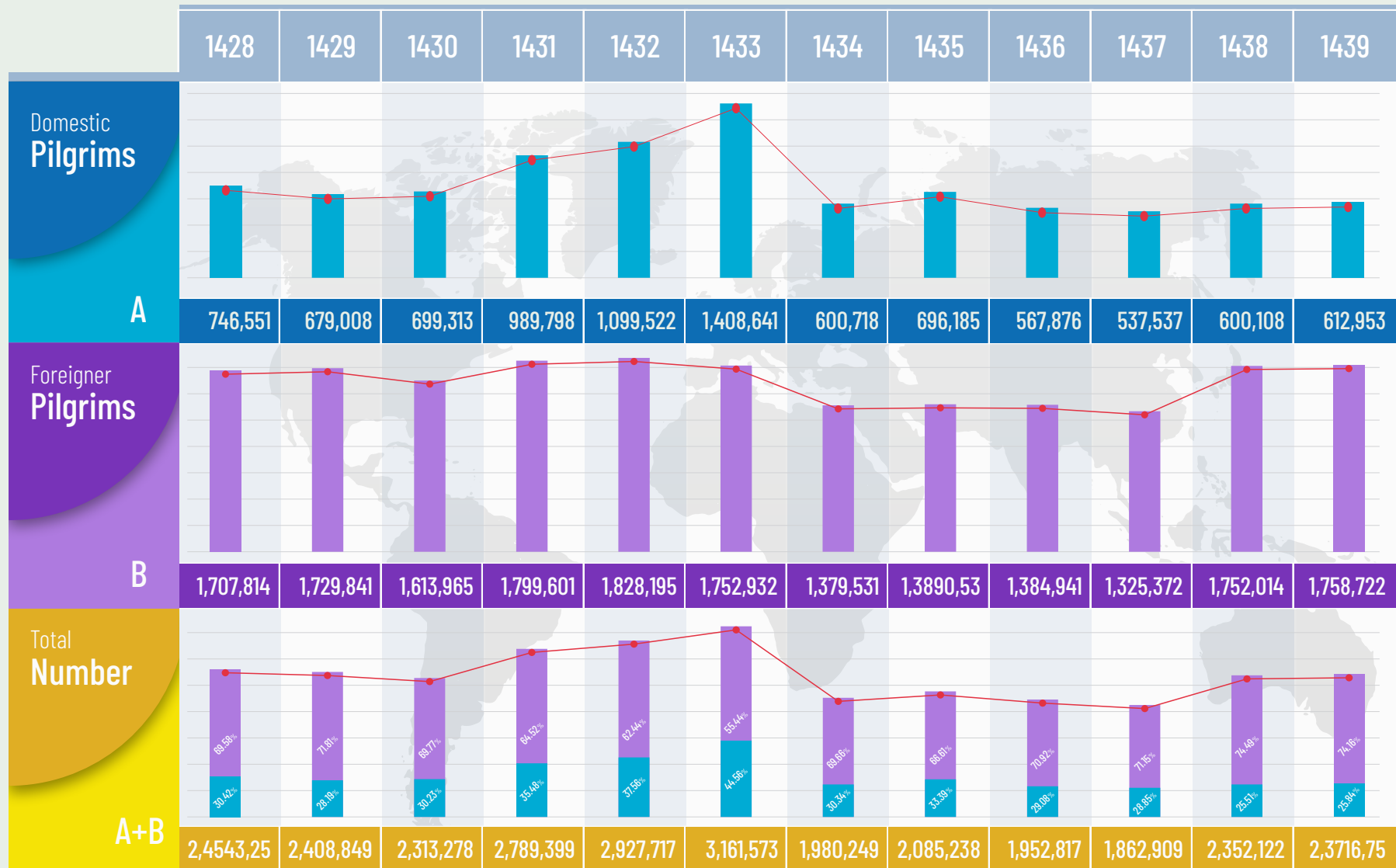
# HAJJ AND UMRAH

ARE DUTIES FOR THE +1.6B MUSLIMS  
AROUND THE WORLD



Source:  
Desk Research, 2018  
Saudi General Investment Authority is  
the Kingdom's investment promotion agency

# HAJJ DATA'S



Source:  
General Authority For Statistics

## Comparison between the numbers on non-Saudi pilgrims

who come (from inside and outside Saudi Arabia) to Makkah in 1438H and 1439H by groups of countries

Countries Groups	Ratio	Amount	1438	1439
GCC countries	3.7%	1287	34,507	35,794
Arab Countries Excluding GCC Countries	5.4%	24,043	441,467	465,510
Asia Countries Excluding Arab Countries	0.5%	5,620	1,077,908	1,083,528
African Countries Excluding Arab Countries	-10.9%	-20,651	188,610	167,959
European countries	4.6%	3,918	85,450	89,368
North and South America countries and Australia	10.7%	2,475	23,044	25,219
<b>Total</b>	<b>0.9%</b>	<b>16,692</b>	<b>1,850,986</b>	<b>1,867,678</b>

Source:  
General Authority For Statistics

### Foreign pilgrims in 1439H by gender and Transportation mean

Transportation	Ratio	Amount	1438	1439
Air	94%	1,656,936	779,320	877,616
Land	5%	85,623	39,658	45,965
Sea	1%	16,163	8,294	7,869
<b>Total</b>	<b>100%</b>	<b>1,758,722</b>	<b>827,272</b>	<b>931,450</b>

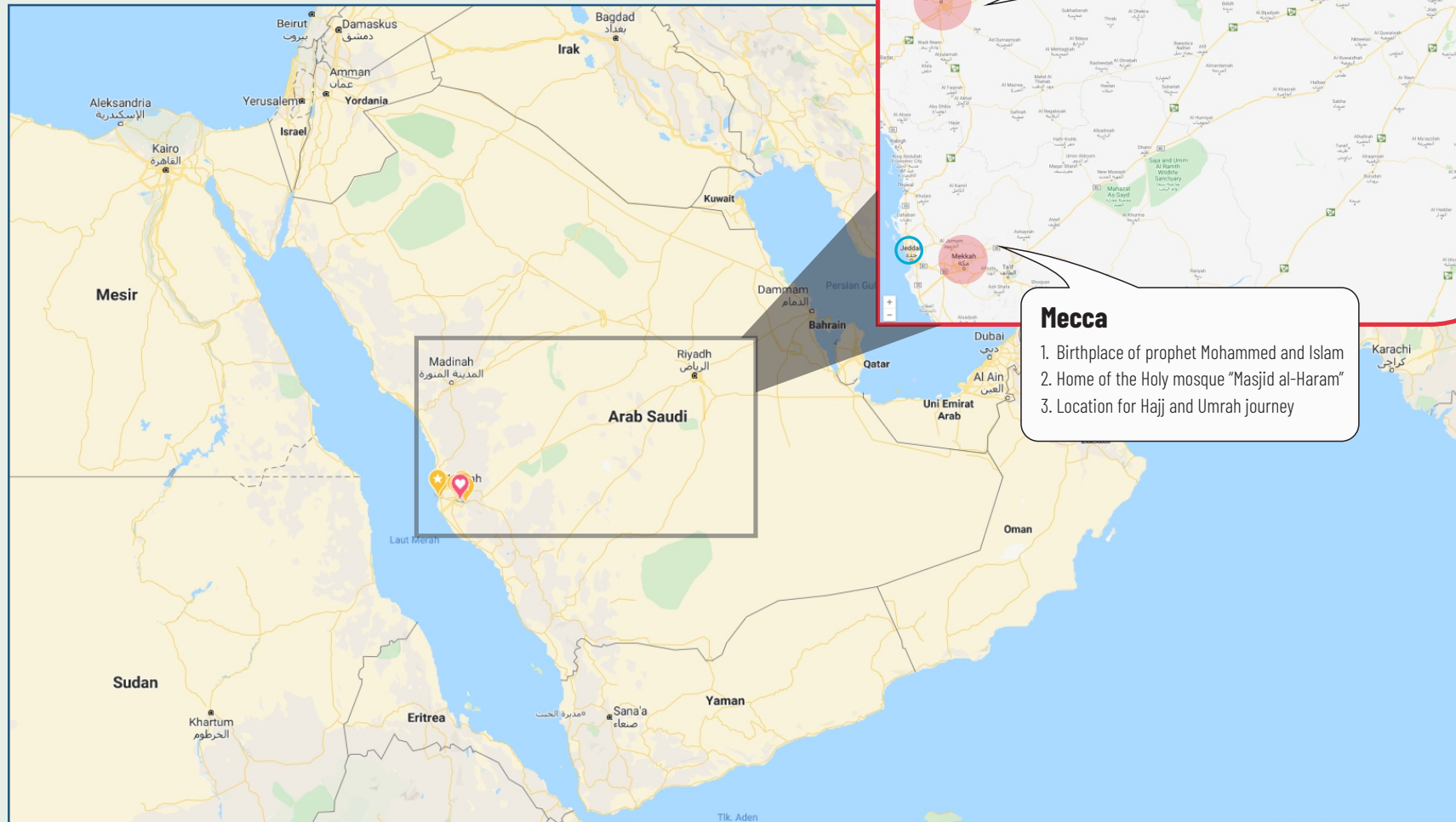
Source:  
General Authority For Statistics

## Number of Labor forces in Pilgrim Services by Gender and Sector Name 1439H

Sector	Ratio	Amount	1438
Supervision and follow up Services	7,310	164	7,146
Public Services *	1192,254	3,141	189,113
Health Services	32,579	9,216	23,363
Transportation Services	47,765	77	47,688
Communication Services	7,411	17	7,394
<b>Total</b>	<b>287,319</b>	<b>12,615</b>	<b>274,704</b>

Source:  
General Authority For Statistics

# TWO PROMINENT CITIES FOR HAJJ AND UMRAH DUTIES, MAKKAH AND MADINAH ARE ICONIC CITIES OFFERING RICH HISTORIC EXPERIENCES



Source:  
Ministry of Hajj Kingdom of Saudi Arabia

# REGULATION OF HAJJ MINISTRY

## 01

### The Service Providers Supervised By The Ministry

Services are directly provided to pilgrims and Mu'tamirs by a number of establishments and companies licensed by the Ministry of Hajj and Umrah. The number of employees working in these bodies is about 40,000 employees

### International Pilgrims Service Providers

1. Tawafa Establishments: six Tawafa Establishments located in Makkah Al-Mukarramah, the United Agents Office in pilgrims entry ports, United Agents Office, and National Guides Establishment in Al-Madinah Al-Munawwarah, with which 450 field service groups have been affiliated.
2. General Syndicate of Vehicles and 17 pilgrims transportation companies, owning 19904 buses. Related service providers: housing and food...etc.
3. Official Hajj Missions, which include more than 70 missions, in addition to more than 2300 external travel companies and agents.

## 02



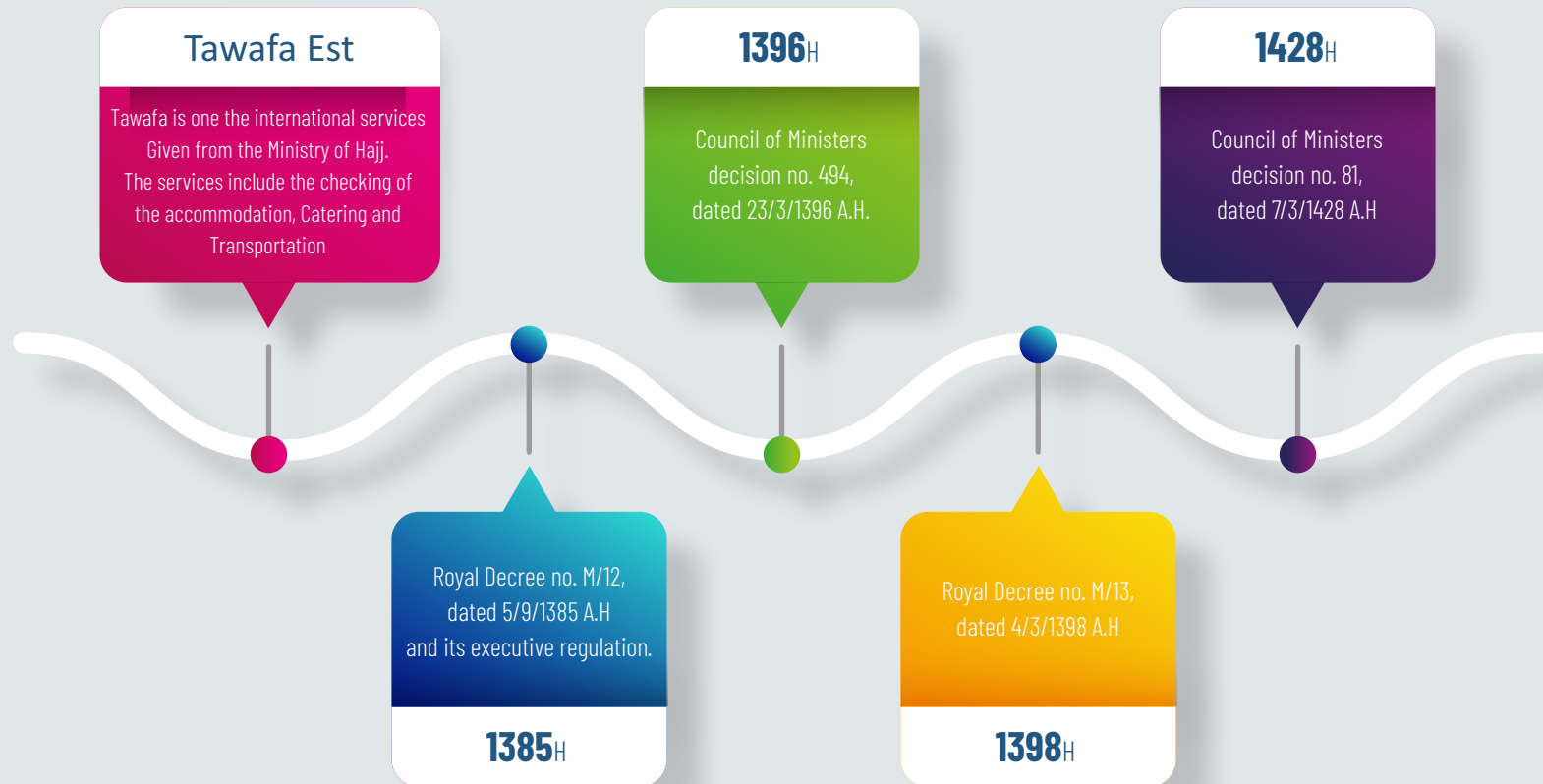
## 03

### International Hajj Integrated System (E-Hajj)

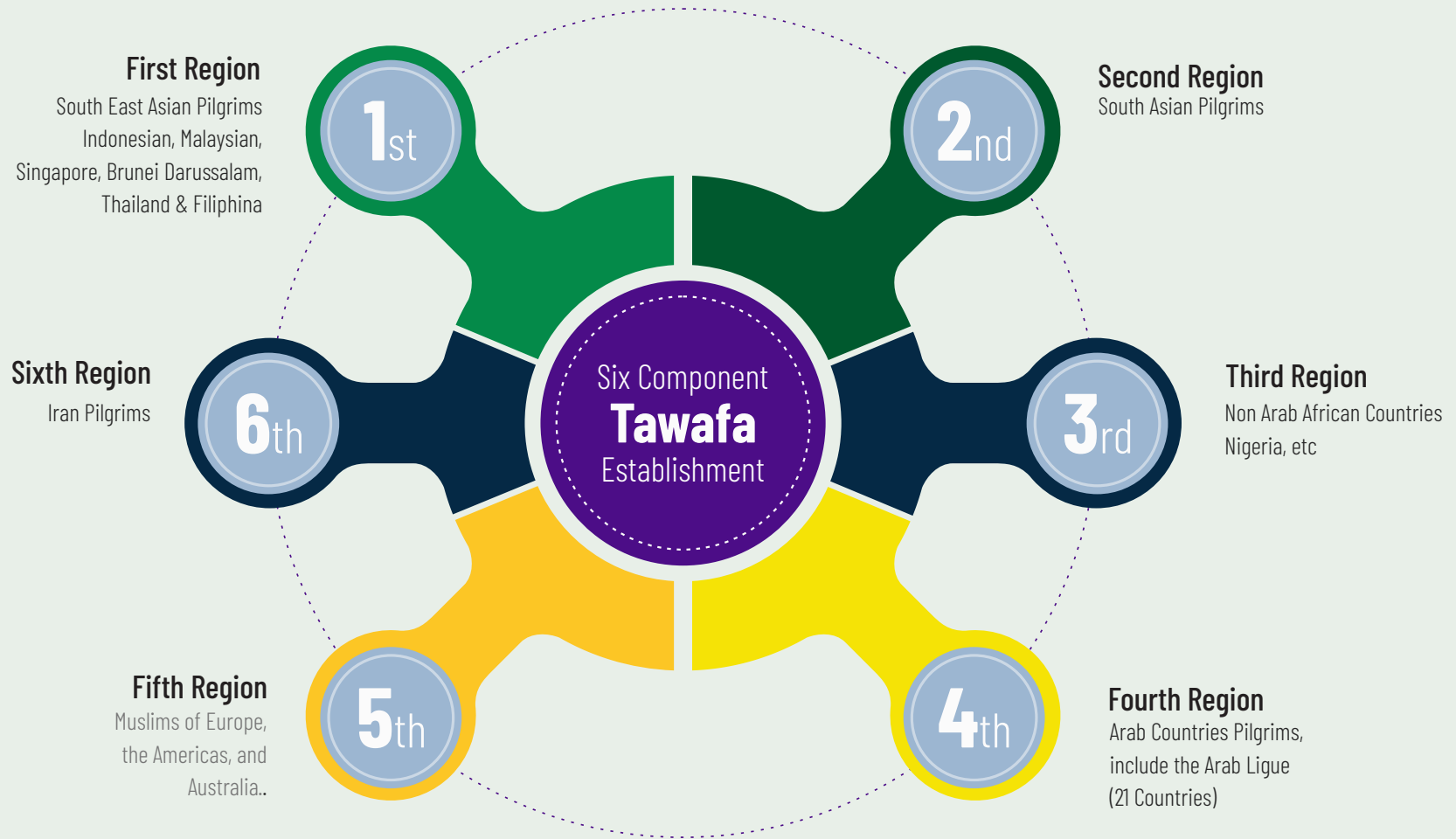
E-Hajj electronic system for the external pilgrims. It is an integrated system applied from the initiation of making binding contracts on housing, transportation and catering until the departure of the pilgrims



# MILESTONES OF TAWAFA



# Component of Tawafa



Source:  
Ministry of Hajj Kingdom of Saudi Arabia



Source:  
Ministry of Hajj Kingdom of Saudi Arabia



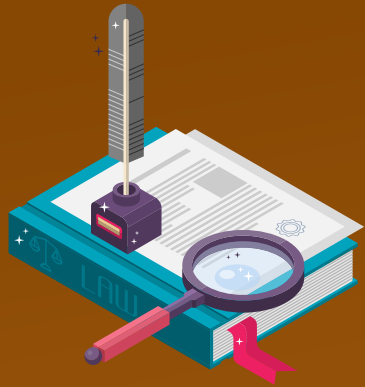


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# Hajj Fund Regulation by E-Hajj Based on Ta'limatulhajj

next





## Hajj Fund Regulation by E-Hajj Based on **Ta'limatulhajj**

The rules and regulation on opening bank accounts for Hajj Affair Offices, Travel Agents and Hajj Campaigns that organizing hajj pilgrims arrival from overseas with the banks operating in the Kingdom of Saudi Arabia and their disbursements, funding destinations, internal and external transfer in hajj season.

Saudi Arabian Monetary Authority published the rules and regulation on opening bank accounts for Hajj Affair Offices, Travel Agents and Hajj Campaigns that organizing hajj pilgrims arrival from overseas with the banks operating in the Kingdom of Saudi Arabia and their disbursements, funding destinations, internal and external transfer as follows :

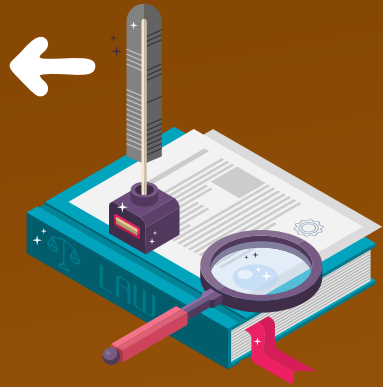


1

- 01 The bank accounts must be conducted by Saudi Arabian Riyal only.
- 02 The purpose of opening the bank accounts is limited to the purposes of Hajj and all deposits should be under the name of organizer only.
- 03 The source of the transferred funds to the bank account must be from the origin country of the organizer
- 04 The exchange from the bank account should be conducted by cheque.
- 05 The pilgrims are restricted to come along with cash or precious metals in order to do exchange for the organizer's purposes

next





## Hajj Fund Regulation by E-Hajj Based on **Ta'limatulhajj**

- 06 Deposits shall be in the bank account of the organizer according to transfers issued by the bank in the organizer's country, the transfer includes the official name of the organizer and the purpose of the transfer is due to the organizer's expenses and for Hajj purposes only.
- 07 Not accepting any transfers received from the account from outside the country of the organizer, and not accepting transfers received from abroad without the accounts of the organizers
- 08 Depositing to the account is permitted under cheque that are drawn in the name of the organizer from the bank of the origin country organizer only.

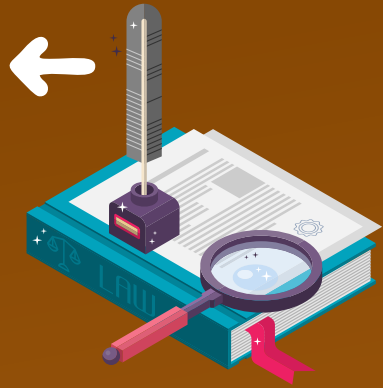


2

- 09 Opening the bank account is allowed for 10 months, commencing first Rabi al Tsani in hajj season till the end of Muharram for the next hajj season or the end of the date as request for opening the account, closing date for the account should not precede the middle of Dzul al Hijjah in hajj season and not exceed the end of Muharram in the next hajj season, and it is prohibited to operate the account by the end of Muharram till the beginning of Rabi al Tsani for any reason except with the SAMAs assent.
- 10 The excess fund would be returned only to the organizer's account by the end of hajj season (the end of Muharram) to the bank of origin country of the organizer that based on request of the authority officer, this should be specified in the Agreement of opening bank account.

next





## Hajj Fund Regulation by E-Hajj Based on Ta'limatulhajj

In case of the organizer want to let the excess fund in the bank account for the purposes of hajj in the coming year, the account should be inactivated by the end of Muharram till the beginning of next hajj season as described by The Ministry of Hajj and Umrah concerning period of hajj limitation.

11

It is obliged to get SAMA's approval for opening accounts after fulfilling all terms and condition from the bank, and the application is submitted to SAMA through main office or general management of the bank.

12

13 To operate the organizer's account in the subsequent year of the Hajj, the bank is required to complete a letter from the Ministry of Hajj and Umrah that includes the same information specified in the form completed by the ministry when it allows the account to be opened and attach a list of the names of Saudi individuals, companies and institutions that the organizer will deal with in housing, catering and transportation and does not require the approval of Saudi Arabian Monetary Authority to re-operate the same account in the next year of Hajj.

3





# 1 PREPARATION PHASE

December 2019

**Rabiul Akhir** 1441 H

- MoU between the Indonesian government and the Government of Saudi Arabia, including pilgrims quota, officer quota, landing number, fast track / immigration, service in Armuzna
- MoU between Consulate General Of the Republic Of Indonesia (Hajj Affairs) in Jeddah with Muassasah Thawafah in Mecca, Muassasah Adilla in Medina, Maktab Wukala Muwahhad (United Agency) in Jeddah and Naqabah Ammah Lissayyarat (Organda)

STEP 01

January 2019 s/d March 2020

**Jumadil Ula - Rajab** 1441 H

- Provision of Overseas Services including Accommodation, Consumption and Transportation
- Recruitment of Support Workers of PPIH Saudi Arabia

STEP 02

April 2020

**Sya'ban** 1441 H

Completion of contracts and payment for services via the Unified Portal for External Haj (Ehaj), in accordance with the Saudi Arabian study regulations (Taklimatul Haj) must be completed on 29 Sya'ban 1441 H (22 April 2020M)

STEP 03

May 2020

**Ramadhan** 1441 H

Service packages for visa issuance include pilgrims data, fleet data, flight schedules, configuration of pilgrims placement in Mecca and Medina hotels, input contract numbers and General Service Fee (GSF) payments via Unified Peral for External Haj (ehaj).

STEP 04

June 2020

**Syawal** 1441 H

Issuance of Hajj visas

**Note:** New visa issuance can be done after packaging is complete

STEP 05

## STANDARD OPERATING PROCEDURE



# 2 ARRIVAL PHASE

5 Dzulqa'dah 1441H to 19 Dzulqa'dah 1441H  
June 26th, 2020 to July 10th, 2020

The first season of pilgrims arrived on Medina

20 Dzulqa'dah 1441H to 04 Dzulhijjah 1441H  
July 11th, 2020 to July 15th, 2020

The second season of pilgrims arrived on Jeddah

# 3 HAJJ OPERATIONAL PHASE

5 Dzulhijjah 1441H to 7 Dzulhijjah 1441H  
July 26th, 2020 to July 28th, 2020

Closing flight date - Armuzna preparation \*

8 Dzulhijjah 1441H to 13 Dzulhijjah 1441H  
July 29th, 2020 to August 3rd, 2020

The implementation of the pilgrimage/Armuzna \*

# 4 RETURN PHASE

16 Dzulhijjah 1441H to 1 Muharram 1442H  
August 6th, 2020 to August 20th, 2020

The first season of pilgrims returned from Jeddah

2 Muharram 1442H to 15 Muharram 1442H  
August 21st, 2020 to September 4th, 2020

The second season of pilgrims returned from Medina

16 Muharram 1442H to end  
September 5th, 2020

handling and returning sick pilgrims after the Hajj operation



infographic created by :  
Consulate General Of the Republic Of Indonesia (Hajj Affairs)



\* Armuzna : Arafah - Musdalifah - Mina



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# HAJJ BUDGET ALLOCATION

- Accommodation
- Catering
- Transportation
- Services





# Source of Hajj Budget Allocation



■ Costs that would be charged directly to pilgrims (Hajj travel expenses)

■ Costs that would be charged to the benefit of hajj funds, efficiency funds and/or other legal sources





## Direct Cost

### Hajj Pilgrims:

Visa issuance fees	>>	SAR	<b>60,467,400.00</b>
Accommodation in KSA	>>	SAR	<b>1,956,723.29</b>

### PHD (Local Hajj Guide) and Supervisor KBIHU (Hajj Ritual Supervising Team)

Visa issuance fees	>>	SAR	<b>528,600.00</b>
Accommodation in KSA	>>	SAR	<b>9,841,123.93</b>
Catering in KSA	>>	SAR	<b>2,049,038.83</b>
Transportation in KSA	>>	SAR	<b>1,882,530.13</b>
Services in The Holy Shrines (Arafah, Muzdalifah, Mina)	>>	SAR	<b>1,857,500.40</b>
Treatments service in	>>	SAR	<b>4,544.16</b>
Supervising service in KSA	>>	SAR	<b>7,243.89</b>
General Services in KSA	>>	SAR	<b>2,841.26</b>





(1)

## Accommodation:

### Accommodation in Makkah **1**

Pilgrims Accommodation	>>	SAR	<b>854,664,776.71</b>
Distribution difference of Hajj Accomodation	>>	SAR	<b>6,477,000.00</b>
Accommodation reserves	>>	SAR	<b>3,84,000.00</b>

### Accommodation in Madinah **2**

Pilgrims Accommodation	>>	SAR	<b>251,947,500.00</b>
Accommodation reserves	>>	SAR	<b>6,988,800.00</b>



 inDirect  
**Cost**

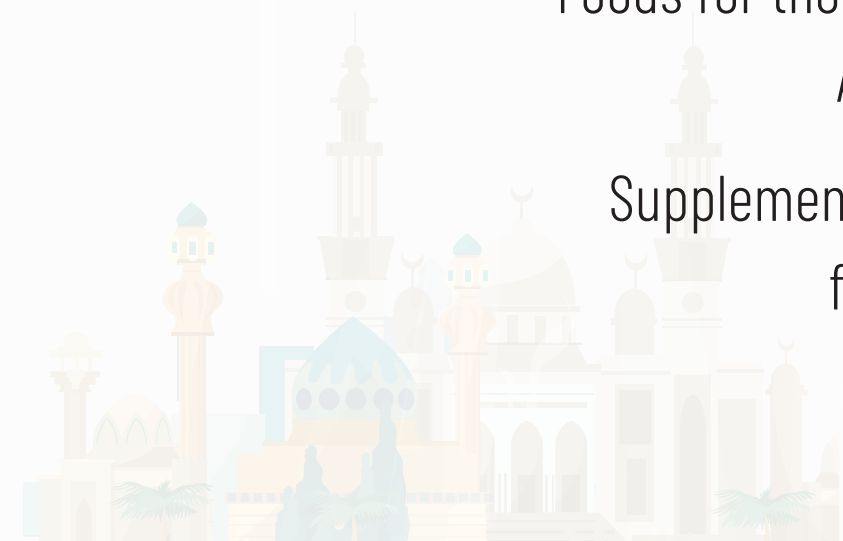
(2)

**Catering:**

Pilgrims Catering in Makkah	>>	SAR	<b>133,330,617.00</b>
Pilgrims Catering in Madinah	>>	SAR	<b>47,999,022.12</b>
Welcoming Food and Departure Food	>>	SAR	<b>2,666,612.34</b>

**Pilgrims in The Holy Shrines:**

Foods for those who takes Nafr Awwal	>>	SAR	<b>15,131,966.85</b>
Foods for those who takes Nafr Tsani	>>	SAR	<b>34,587,352.80</b>
Additional Mineral Water	>>	SAR	<b>604,674.00</b>
Supplementary Food and Equipments for Strayed and/or Patients	>>	SAR	<b>72,960.00</b>





(3)

## Transportation:

### Intercity Transportation:

General Service Fee (Naqobah) >> SAR **5,038,950.00**

Upgrade Buses Service >> SAR **5,038,950.00**

Shalawat Transportation >> SAR **26,807,214.00**  
(Shuttle Buses to Masjidil Haram)

Safari Wukuf Transportation >> SAR **345,600.00**

Baggage Loading Service on >> SAR **2,418,696.00**  
Fast Track Program







(4)

## Services in The Holy Shrines

(Arafah, Muzdalifah and Mina)

General Service Fee (United Agents Office)	>>	SAR	<b>62,220,954.60</b>
General Service Fee (Muassasah Towafah)	>>	SAR	<b>63,490,770.00</b>
Upgrade Tents and AC in Arafah	>>	SAR	<b>63,490,770.00</b>
Additional Services in Arafah/Muzdalifah/Mina	>>	SAR	<b>23,279,949.00</b>
Pilgrims's Treatments: Hajj Post-operational Service	>>	SAR	<b>522,662.00</b>
Supervising Service: (Hajj Badal Service)	>>	SAR	<b>833,182.00</b>





(5)

## General Services in KSA

Naming and Numbering for Pilgrims's Tents in Arafah and Mina	>>	SAR	<b>86,400.00</b>
Naming and Numbering for Pilgrims's Accommodation	>>	SAR	<b>113,522.40</b>
Naming and Numbering for Pilgrims's Buses	>>	SAR	<b>123,515.04</b>
Providing Ihram Equipment	>>	SAR	<b>3,360.00</b>
Supervision of Cost of Organizing Pilgrimage	>>	SAR	<b>186,299.34</b>
Supervision Allowance of Cost of Organizing Pilgrimage			



**Thank You**