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YAYASAN PROF.DR. H. KADIWU
SMA PANCA BUDI
TERAKREDITASI A

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SUMATERA UTARA – INDONESIA

SURAT KETERANGAN

Nomor : 571 /V/04/ SMA-PB/2014

Yang bertanda tangan di bawah ini Kepala Sekolah Menengah Atas (SMA) Panca Budi Medan menerangkan bahwa :

| | | |
|---------------|---|-------------------------|
| Nama | : | Jasbir S |
| N P M | : | 121804024 |
| Program Studi | : | Magister Psikologi |
| Konsentrasi | : | Industri dan Organisasi |
| Universitas | : | Medan Area |

benar nama tersebut di atas telah melaksanakan Penelitian untuk tugas Tesis yang berjudul “Pengaruh Persepsi Terhadap Merek Dan Konformitas Terhadap Prilaku Membeli Produk Fashion Pada Remaja Di Panca Budi Medan”

Demikian surat keterangan ini dibuat dan diberikan untuk dapat dipergunakan seperlunya.





| No. Subjek | No. Aitem Butir Skala Perilaku Membeli | | | | | | | | | | | | | | | | | | | |
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| No. Subjek | No. Aitem Butir Skala Persepsi Terhadap... | | | | | | | | | | | | | | | | | | | | |
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| 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 | 36 |
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| No. Subjek | No. Butir Aitem Skala | | | | | | | | | | | | | | | | | | | | | | |
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| 61 | 3 | 2 | 3 | 3 | 1 | 2 | 3 | 2 | 1 | 2 | 3 | 5 | 2 | 1 | 3 | 3 | 2 | 3 | 2 | 1 | 3 | 2 |
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| 63 | 2 | 2 | 3 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 2 | 4 | 3 | 5 | 3 | 1 | 2 | 3 | 3 | 3 | 3 | 3 |
| 64 | 4 | 5 | 3 | 3 | 4 | 5 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 5 | 3 | 2 | 5 | 4 | 3 | 5 | 3 | 3 |
| 65 | 5 | 1 | 2 | 3 | 2 | 2 | 4 | 2 | 4 | 2 | 5 | 4 | 4 | 3 | 3 | 2 | 1 | 2 | 3 | 2 | 2 | 5 |
| 66 | 1 | 1 | 1 | 1 | 4 | 1 | 3 | 1 | 3 | 1 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 2 |
| 67 | 3 | 1 | 4 | 2 | 1 | 4 | 4 | 1 | 4 | 1 | 3 | 1 | 3 | 1 | 3 | 1 | 1 | 1 | 3 | 4 | 4 | 1 |
| 68 | 3 | 5 | 4 | 3 | 4 | 3 | 3 | 4 | 1 | 1 | 3 | 1 | 3 | 1 | 2 | 1 | 5 | 1 | 2 | 4 | 4 | 1 |
| 69 | 4 | 1 | 2 | 1 | 2 | 1 | 4 | 2 | 1 | 4 | 4 | 1 | 4 | 2 | 4 | 3 | 1 | 3 | 3 | 5 | 2 | 4 |
| 70 | 2 | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 3 | 1 | 3 | 2 | 1 | 2 | 2 | 3 | 2 | 5 |
| 71 | 3 | 2 | 3 | 3 | 3 | 5 | 2 | 3 | 2 | 3 | 3 | 3 | 5 | 3 | 2 | 3 | 2 | 2 | 3 | 3 | 3 | 3 |
| 72 | 3 | 3 | 1 | 2 | 4 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 3 | 1 | 3 | 2 | 1 | 3 | 1 | 4 |
| 73 | 2 | 3 | 4 | 3 | 4 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 1 | 3 | 2 | 2 | 3 | 1 | 4 | 2 | 4 | 3 |
| 74 | 2 | 3 | 1 | 2 | 5 | 1 | 2 | 3 | 1 | 2 | 2 | 3 | 2 | 5 | 1 | 3 | 3 | 3 | 2 | 3 | 1 | 2 |
| 75 | 4 | 5 | 3 | 4 | 5 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 5 | 2 | 5 | 2 | 4 | 5 | 3 | 4 |
| 76 | 3 | 3 | 1 | 2 | 4 | 4 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 4 | 4 | 1 | 3 | 3 | 4 | 3 | 1 | 4 |
| 77 | 3 | 5 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 2 | 5 | 3 | 4 | 5 | 4 | 4 |
| 78 | 4 | 5 | 3 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 2 | 3 | 2 | 3 | 2 | 5 | 2 | 3 | 1 | 3 | 3 |
| 79 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 3 | 4 |
| 80 | 1 | 4 | 2 | 3 | 2 | 2 | 4 | 2 | 4 | 3 | 1 | 3 | 2 | 4 | 4 | 1 | 4 | 4 | 2 | 3 | 2 | 4 |
| 81 | 2 | 5 | 2 | 5 | 4 | 2 | 3 | 4 | 2 | 4 | 2 | 4 | 3 | 5 | 1 | 2 | 5 | 3 | 2 | 5 | 2 | 3 |
| 82 | 4 | 4 | 3 | 3 | 4 | 4 | 2 | 3 | 2 | 3 | 4 | 3 | 2 | 4 | 2 | 1 | 4 | 3 | 3 | 3 | 3 | 4 |
| 83 | 1 | 2 | 2 | 1 | 2 | 1 | 2 | 4 | 2 | 2 | 1 | 3 | 2 | 4 | 1 | 2 | 2 | 2 | 3 | 2 | 2 | 2 |

Konformitas

| 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 | 36 | 37 | 38 | 39 | 40 | 41 | 42 |
|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|
| 4 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 4 | 2 | 3 | 1 | 2 | 3 | 3 | 1 | 2 |
| 4 | 4 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 5 | 4 | 2 | 3 | 4 | 2 | 3 | 3 | 1 | 2 |
| 4 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 5 | 4 | 3 |
| 1 | 1 | 1 | 3 | 1 | 1 | 1 | 3 | 1 | 2 | 4 | 2 | 1 | 3 | 1 | 2 | 3 | 1 | 1 | 1 |
| 1 | 5 | 1 | 5 | 2 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 2 | 4 | 5 | 3 | 4 | |
| 4 | 2 | 4 | 1 | 5 | 2 | 1 | 2 | 1 | 4 | 1 | 3 | 1 | 1 | 5 | 1 | 1 | 1 | 2 | 1 |
| 5 | 4 | 3 | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 3 | 5 | 4 | 4 | 3 | 4 |
| 2 | 2 | 2 | 2 | 4 | 4 | 2 | 4 | 2 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 2 | 2 | 3 | 3 |
| 4 | 2 | 5 | 3 | 4 | 4 | 2 | 4 | 4 | 4 | 4 | 3 | 2 | 4 | 3 | 2 | 1 | 4 | 2 | 3 |
| 4 | 2 | 3 | 3 | 2 | 4 | 3 | 2 | 4 | 4 | 5 | 2 | 2 | 2 | 1 | 3 | 3 | 2 | 1 | 2 |
| 2 | 4 | 3 | 4 | 3 | 1 | 4 | 3 | 5 | 2 | 3 | 1 | 3 | 3 | 4 | 3 | 2 | 5 | 2 | 5 |
| 3 | 2 | 2 | 4 | 3 | 3 | 4 | 2 | 5 | 2 | 3 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 1 | 2 |
| 4 | 4 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 4 | 3 | 2 | 3 | 3 | 4 | 4 | 3 | 3 |
| 4 | 2 | 2 | 2 | 2 | 3 | 2 | 1 | 4 | 2 | 3 | 2 | 3 | 2 | 1 | 2 | 2 | 4 | 3 | 2 |
| 1 | 2 | 5 | 2 | 2 | 1 | 2 | 5 | 2 | 4 | 2 | 1 | 2 | 5 | 2 | 2 | 1 | 2 | 2 | 1 |
| 4 | 3 | 4 | 3 | 3 | 2 | 3 | 4 | 2 | 2 | 3 | 2 | 2 | 4 | 3 | 3 | 4 | 3 | 3 | 3 |
| 4 | 4 | 3 | 2 | 2 | 3 | 3 | 2 | 4 | 3 | 3 | 2 | 3 | 2 | 4 | 2 | 3 | 2 | 4 | 3 |
| 3 | 5 | 3 | 3 | 2 | 1 | 2 | 2 | 2 | 3 | 4 | 3 | 4 | 4 | 3 | 5 | 4 | 2 | 3 | 1 |
| 5 | 2 | 3 | 3 | 3 | 1 | 2 | 3 | 3 | 3 | 3 | 2 | 3 | 2 | 2 | 3 | 3 | 3 | 2 | 3 |
| 3 | 4 | 1 | 3 | 3 | 2 | 1 | 2 | 2 | 4 | 2 | 2 | 1 | 4 | 3 | 1 | 3 | 1 | 3 | 1 |
| 2 | 2 | 1 | 2 | 1 | 2 | 5 | 2 | 1 | 1 | 1 | 4 | 2 | 4 | 1 | 2 | 1 | 5 | 1 | 5 |
| 3 | 1 | 2 | 2 | 3 | 3 | 3 | 4 | 4 | 2 | 3 | 4 | 2 | 4 | 3 | 3 | 3 | 2 | 3 | 3 |
| 4 | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 3 |
| 4 | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 3 |
| 3 | 4 | 2 | 3 | 1 | 3 | 4 | 3 | 1 | 3 | 3 | 1 | 4 | 3 | 1 | 4 | 2 | 3 | 1 | 1 |
| 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 1 | 3 | 3 | 1 | 3 | 2 | 3 | 2 | 2 | 3 | 2 |
| 1 | 4 | 1 | 3 | 3 | 3 | 1 | 4 | 3 | 1 | 3 | 3 | 1 | 4 | 3 | 3 | 3 | 4 | 3 | 3 |
| 4 | 4 | 4 | 3 | 5 | 3 | 4 | 3 | 5 | 3 | 4 | 4 | 1 | 3 | 3 | 3 | 4 | 5 | 3 | 3 |
| 4 | 4 | 4 | 4 | 4 | 1 | 4 | 2 | 4 | 3 | 1 | 1 | 2 | 2 | 3 | 3 | 3 | 4 | 3 | 1 |
| 5 | 2 | 4 | 2 | 2 | 3 | 3 | 4 | 3 | 5 | 2 | 3 | 4 | 5 | 3 | 4 | 5 | 1 | 2 | 3 |
| 1 | 4 | 1 | 2 | 5 | 5 | 3 | 1 | 3 | 1 | 2 | 3 | 5 | 2 | 5 | 3 | 2 | 5 | 5 | 2 |
| 1 | 4 | 1 | 1 | 1 | 1 | 1 | 4 | 1 | 2 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 1 |
| 4 | 2 | 3 | 4 | 4 | 1 | 3 | 4 | 5 | 1 | 2 | 1 | 1 | 2 | 1 | 2 | 3 | 5 | 1 | 5 |
| 3 | 1 | 1 | 4 | 3 | 4 | 2 | 1 | 4 | 1 | 4 | 2 | 5 | 4 | 5 | 3 | 1 | 4 | 2 | |
| 5 | 4 | 3 | 4 | 5 | 3 | 3 | 5 | 3 | 3 | 3 | 4 | 5 | 5 | 4 | 3 | 3 | 5 | 4 | 3 |
| 3 | 4 | 3 | 1 | 1 | 2 | 1 | 5 | 3 | 2 | 1 | 2 | 3 | 5 | 2 | 3 | 3 | 5 | 4 | 3 |
| 4 | 3 | 3 | 4 | 5 | 3 | 3 | 2 | 3 | 2 | 4 | 4 | 3 | 2 | 2 | 3 | 2 | 3 | 2 | 3 |
| 4 | 2 | 1 | 4 | 3 | 4 | 3 | 3 | 5 | 3 | 3 | 3 | 3 | 2 | 1 | 2 | 4 | 1 | 2 | 1 |
| 5 | 2 | 2 | 4 | 3 | 3 | 3 | 3 | 3 | 2 | 4 | 2 | 2 | 4 | 3 | 3 | 5 | 3 | 3 | |
| 1 | 2 | 3 | 1 | 3 | 3 | 1 | 2 | 3 | 1 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 1 | 2 | 1 |
| 1 | 2 | 4 | 1 | 2 | 1 | 3 | 2 | 2 | 2 | 2 | 4 | 2 | 2 | 1 | 2 | 3 | 4 | 3 | 2 |
| 2 | 3 | 2 | 3 | 4 | 2 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 2 | 3 | 3 |
| 1 | 3 | 1 | 1 | 3 | 1 | 1 | 3 | 2 | 1 | 2 | 4 | 3 | 3 | 1 | 3 | 1 | 2 | 1 | 3 |
| 4 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 2 | 2 | 4 | 2 | 2 | 3 | 1 | 2 | 3 | 3 | 1 | 2 |
| 4 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 5 | 4 | 2 | 3 | 1 | 2 | 3 | 3 | 1 | 2 |

| | | | | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 2 | 4 | 3 | 2 | 3 | 2 | 2 | 4 | 3 | 4 | 1 | 3 | 3 | 2 | 3 | 4 | 2 | 3 | 4 | 3 |
| 4 | 4 | 3 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 4 | 2 | 2 | 3 | 1 | 4 | 3 | 5 | 1 | 3 |
| 4 | 5 | 4 | 2 | 2 | 1 | 4 | 3 | 4 | 4 | 3 | 2 | 3 | 5 | 4 | 2 | 2 | 3 | 1 | 2 |
| 2 | 4 | 4 | 3 | 5 | 2 | 2 | 1 | 3 | 2 | 2 | 2 | 3 | 2 | 1 | 2 | 5 | 5 | 5 | 2 |
| 5 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 5 | 2 | 4 | 4 | 4 | 3 | 3 | 4 | 5 | 3 | 4 |
| 4 | 4 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 5 | 4 | 2 | 3 | 4 | 2 | 3 | 3 | 1 | 2 |
| 1 | 1 | 1 | 3 | 1 | 1 | 1 | 3 | 1 | 2 | 4 | 2 | 1 | 3 | 1 | 2 | 3 | 1 | 1 | 1 |
| 4 | 2 | 4 | 1 | 5 | 2 | 1 | 2 | 1 | 4 | 1 | 3 | 1 | 1 | 5 | 1 | 1 | 1 | 2 | 1 |
| 2 | 2 | 2 | 2 | 4 | 4 | 2 | 4 | 2 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 2 | 2 | 3 | 3 |
| 4 | 2 | 3 | 3 | 2 | 4 | 3 | 2 | 4 | 4 | 5 | 2 | 2 | 2 | 1 | 3 | 3 | 2 | 1 | 2 |
| 3 | 2 | 2 | 4 | 3 | 3 | 4 | 2 | 5 | 2 | 3 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 1 | 2 |
| 4 | 2 | 2 | 2 | 2 | 3 | 2 | 1 | 4 | 2 | 3 | 2 | 3 | 2 | 1 | 2 | 2 | 4 | 3 | 2 |
| 4 | 3 | 4 | 3 | 3 | 2 | 3 | 4 | 2 | 2 | 3 | 2 | 2 | 4 | 3 | 3 | 4 | 3 | 3 | 3 |
| 3 | 5 | 3 | 3 | 2 | 1 | 2 | 2 | 2 | 3 | 4 | 3 | 4 | 4 | 3 | 5 | 4 | 2 | 3 | 1 |
| 3 | 4 | 1 | 3 | 3 | 2 | 1 | 2 | 2 | 4 | 2 | 2 | 1 | 4 | 3 | 1 | 3 | 1 | 3 | 1 |
| 3 | 1 | 2 | 2 | 3 | 3 | 3 | 4 | 4 | 2 | 3 | 4 | 2 | 4 | 3 | 3 | 3 | 2 | 3 | 3 |
| 4 | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 3 |
| 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 1 | 3 | 3 | 1 | 3 | 2 | 3 | 2 | 2 | 3 | 2 |
| 4 | 4 | 4 | 3 | 5 | 3 | 4 | 3 | 5 | 3 | 4 | 4 | 1 | 3 | 3 | 3 | 4 | 5 | 3 | 3 |
| 5 | 2 | 4 | 2 | 2 | 3 | 3 | 4 | 3 | 5 | 2 | 3 | 4 | 5 | 3 | 4 | 5 | 1 | 2 | 3 |
| 1 | 4 | 1 | 1 | 1 | 1 | 1 | 4 | 1 | 2 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 1 |
| 3 | 1 | 1 | 1 | 4 | 3 | 4 | 2 | 1 | 4 | 1 | 4 | 2 | 5 | 4 | 5 | 3 | 1 | 4 | 2 |
| 3 | 4 | 3 | 1 | 1 | 2 | 1 | 5 | 3 | 2 | 1 | 2 | 3 | 5 | 2 | 3 | 3 | 5 | 4 | 3 |
| 4 | 2 | 1 | 4 | 3 | 4 | 3 | 3 | 5 | 3 | 3 | 3 | 2 | 1 | 2 | 4 | 1 | 2 | 1 | |
| 1 | 2 | 3 | 1 | 3 | 3 | 1 | 2 | 3 | 1 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 1 | 2 | 1 |
| 2 | 3 | 2 | 3 | 4 | 2 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 2 | 3 | 3 |
| 4 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 2 | 2 | 4 | 2 | 3 | 1 | 2 | 3 | 3 | 1 | 2 |
| 2 | 4 | 3 | 2 | 3 | 2 | 2 | 4 | 3 | 4 | 1 | 3 | 3 | 2 | 3 | 4 | 2 | 3 | 4 | 3 |
| 4 | 5 | 4 | 2 | 2 | 1 | 4 | 3 | 4 | 4 | 3 | 2 | 3 | 5 | 4 | 2 | 2 | 3 | 1 | 2 |
| 5 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 5 | 2 | 4 | 4 | 4 | 3 | 3 | 4 | 5 | 3 | 4 |
| 4 | 4 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 2 | 3 | 1 | 2 | 3 | 3 | 1 | 2 |
| 4 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 5 | 4 | 3 |
| 1 | 5 | 1 | 5 | 2 | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 2 | 4 | 5 | 3 | 4 |
| 5 | 4 | 3 | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 3 | 5 | 4 | 4 | 3 | 4 |
| 4 | 2 | 5 | 3 | 4 | 4 | 2 | 4 | 4 | 4 | 4 | 3 | 2 | 4 | 3 | 2 | 1 | 4 | 2 | 3 |
| 2 | 4 | 3 | 4 | 3 | 1 | 4 | 3 | 5 | 2 | 3 | 1 | 3 | 3 | 4 | 3 | 2 | 5 | 2 | 5 |
| 4 | 4 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 4 | 3 | 2 | 3 | 3 | 4 | 4 | 3 | 3 |
| 1 | 2 | 5 | 2 | 2 | 1 | 2 | 5 | 2 | 4 | 2 | 1 | 2 | 5 | 2 | 2 | 1 | 2 | 2 | 1 |

HASIL ANALISIS



```

RELIABILITY
/VARIABLES=VAR00001 VAR00002 VAR00003 VAR00004 VAR00005 VAR00006 VAR000
07 VAR00008 VAR00009 VAR00010 VAR00011 VAR00012 VAR00013 VA
R00014 VAR00015 VAR00016 VAR00017 VAR00018 VAR00019 VAR00020
/SCALE('ALL VARIABLES') ALL
/MODEL=ALPHA
/STATISTICS=DESCRIPTIVE SCALE
/SUMMARY=TOTAL.

```

Reliability

[DataSet0]

Scale: Perilaku Membeli

Case Processing Summary

| | | N | % |
|-------|-----------------------|----|-------|
| Cases | Valid | 83 | 100.0 |
| | Excluded ^a | 0 | .0 |
| Total | | 83 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .906 | 20 |

Item Statistics

| | Mean | Std. Deviation | N |
|----------|------|----------------|----|
| VAR00001 | 2.08 | .913 | 83 |
| VAR00002 | 2.64 | .945 | 83 |
| VAR00003 | 2.39 | 1.069 | 83 |
| VAR00004 | 2.69 | 1.023 | 83 |
| VAR00005 | 2.14 | 1.026 | 83 |
| VAR00006 | 2.24 | 1.195 | 83 |
| VAR00007 | 2.29 | .982 | 83 |
| VAR00008 | 2.67 | 1.116 | 83 |
| VAR00009 | 2.08 | .913 | 83 |
| VAR00010 | 2.14 | 1.026 | 83 |

| | | | |
|----------|------|-------|----|
| VAR00011 | 2.14 | .899 | 83 |
| VAR00012 | 2.39 | 1.069 | 83 |
| VAR00013 | 2.24 | 1.195 | 83 |
| VAR00014 | 2.08 | .913 | 83 |
| VAR00015 | 2.29 | .982 | 83 |
| VAR00016 | 1.66 | .668 | 83 |
| VAR00017 | 2.24 | 1.195 | 83 |
| VAR00018 | 2.64 | .945 | 83 |
| VAR00019 | 2.40 | 1.178 | 83 |
| VAR00020 | 2.67 | 1.116 | 83 |

Item - Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|----------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| VAR00001 | 44.05 | 138.095 | .588 | .901 |
| VAR00002 | 43.49 | 139.741 | .489 | .903 |
| VAR00003 | 43.75 | 134.386 | .647 | .899 |
| VAR00004 | 43.45 | 137.811 | .529 | .902 |
| VAR00005 | 43.99 | 135.451 | .630 | .900 |
| VAR00006 | 43.89 | 136.000 | .507 | .903 |
| VAR00007 | 43.84 | 135.475 | .661 | .899 |
| VAR00008 | 43.46 | 138.422 | .452 | .904 |
| VAR00009 | 44.05 | 138.095 | .588 | .901 |
| VAR00010 | 43.99 | 135.451 | .630 | .900 |
| VAR00011 | 43.99 | 139.671 | .521 | .902 |
| VAR00012 | 43.75 | 134.386 | .647 | .899 |
| VAR00013 | 43.89 | 136.000 | .507 | .903 |
| VAR00014 | 44.05 | 138.095 | .588 | .901 |
| VAR00015 | 43.84 | 135.475 | .661 | .899 |
| VAR00016 | 44.47 | 140.764 | .653 | .901 |
| VAR00017 | 43.89 | 136.000 | .507 | .903 |
| VAR00018 | 43.49 | 139.741 | .489 | .903 |

| | | | | |
|----------|-------|---------|------|------|
| VAR00019 | 43.73 | 141.587 | .306 | .909 |
| VAR00020 | 43.46 | 138.422 | .452 | .904 |

Scale Statistics

| Mean | Variance | Std. Deviation | N of items |
|-------|----------|----------------|------------|
| 46.13 | 151.555 | 12.311 | 20 |

RELIABILITY

```
/VARIABLES=VAR00001 VAR00002 VAR00003 VAR00004 VAR00005 VAR00006 VAR00007 VAR00008 VAR00009 VAR00010 VAR00011 VAR00012 VAR00013 VAR00014 VAR00015 VAR00016 VAR00017 VAR00018 VAR00019 VAR00020 VAR00021 VAR00022 VAR00023 VAR00024 VAR00025 VAR00026 VAR00027 VAR00028 VAR00029 VAR00030 VAR00031 VAR00032 VAR00033 VAR00034 VAR00035 VAR00036
/SCALE('ALL VARIABLES') ALL
/MODEL=ALPHA
/STATISTICS=DESCRIPTIVE SCALE
/SUMMARY=TOTAL.
```

Reliability

{DataSet0}

Scale: Persepsi Terhadap Merek

Case Processing Summary

| | N | % |
|-----------------------|----|-------|
| Cases Valid | 83 | 100.0 |
| Excluded ^a | 0 | .0 |
| Total | 83 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .922 | 36 |

Item Statistics

| | Mean | Std. Deviation | N |
|----------|------|----------------|----|
| VAR00001 | 2.12 | 1.041 | 83 |
| VAR00002 | 3.53 | 1.130 | 83 |
| VAR00003 | 2.00 | .826 | 83 |
| VAR00004 | 1.69 | .854 | 83 |
| VAR00005 | 3.35 | 1.041 | 83 |
| VAR00006 | 3.08 | .858 | 83 |
| VAR00007 | 2.58 | .857 | 83 |
| VAR00008 | 2.69 | .987 | 83 |
| VAR00009 | 2.12 | 1.041 | 83 |
| VAR00010 | 2.81 | 1.041 | 83 |
| VAR00011 | 2.05 | .764 | 83 |
| VAR00012 | 2.14 | 1.049 | 83 |
| VAR00013 | 2.24 | .995 | 83 |
| VAR00014 | 3.53 | 1.130 | 83 |
| VAR00015 | 3.18 | .990 | 83 |
| VAR00016 | 3.52 | .915 | 83 |
| VAR00017 | 3.49 | 1.141 | 83 |
| VAR00018 | 3.24 | 1.043 | 83 |
| VAR00019 | 2.12 | .980 | 83 |
| VAR00020 | 2.39 | .948 | 83 |
| VAR00021 | 1.86 | .857 | 83 |
| VAR00022 | 1.75 | .622 | 83 |
| VAR00023 | 3.24 | 1.043 | 83 |
| VAR00024 | 2.59 | 1.127 | 83 |
| VAR00025 | 2.39 | 1.257 | 83 |
| VAR00026 | 3.72 | .901 | 83 |
| VAR00027 | 3.49 | 1.141 | 83 |
| VAR00028 | 3.39 | .778 | 83 |
| VAR00029 | 2.69 | .987 | 83 |
| VAR00030 | 2.98 | .962 | 83 |
| VAR00031 | 3.18 | .799 | 83 |

| | | | |
|----------|------|-------|----|
| VAR00032 | 3.18 | .990 | 83 |
| VAR00033 | 2.87 | 1.091 | 83 |
| VAR00034 | 2.95 | .961 | 83 |
| VAR00035 | 2.84 | .788 | 83 |
| VAR00036 | 2.12 | 1.041 | 83 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|----------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| VAR00001 | 96.98 | 313.999 | .515 | .920 |
| VAR00002 | 95.57 | 307.834 | .630 | .918 |
| VAR00003 | 97.10 | 321.503 | .402 | .921 |
| VAR00004 | 97.41 | 320.098 | .434 | .920 |
| VAR00005 | 95.75 | 314.850 | .491 | .920 |
| VAR00006 | 96.01 | 319.134 | .464 | .920 |
| VAR00007 | 96.52 | 319.594 | .449 | .920 |
| VAR00008 | 96.41 | 312.976 | .577 | .919 |
| VAR00009 | 96.98 | 313.999 | .515 | .920 |
| VAR00010 | 96.29 | 317.525 | .417 | .921 |
| VAR00011 | 97.05 | 321.632 | .434 | .921 |
| VAR00012 | 96.95 | 320.924 | .321 | .922 |
| VAR00013 | 96.86 | 314.906 | .515 | .920 |
| VAR00014 | 95.57 | 307.834 | .630 | .918 |
| VAR00015 | 95.92 | 311.346 | .623 | .918 |
| VAR00016 | 95.58 | 314.832 | .567 | .919 |
| VAR00017 | 95.60 | 309.072 | .591 | .919 |
| VAR00018 | 95.86 | 308.076 | .681 | .917 |
| VAR00019 | 96.98 | 311.390 | .628 | .918 |
| VAR00020 | 96.71 | 319.110 | .416 | .921 |
| VAR00021 | 97.24 | 320.819 | .408 | .921 |
| VAR00022 | 97.35 | 323.547 | .454 | .921 |
| VAR00023 | 95.86 | 308.076 | .681 | .917 |
| VAR00024 | 96.51 | 315.887 | .423 | .921 |

| | | | | |
|----------|-------|---------|-------|------|
| VAR00025 | 96.71 | 302.476 | .687 | .917 |
| VAR00026 | 95.37 | 316.042 | .538 | .919 |
| VAR00027 | 95.60 | 309.072 | .591 | .919 |
| VAR00028 | 95.71 | 341.428 | -.276 | .927 |
| VAR00029 | 96.41 | 312.976 | .577 | .919 |
| VAR00030 | 96.12 | 314.083 | .559 | .919 |
| VAR00031 | 95.92 | 342.810 | -.317 | .927 |
| VAR00032 | 95.92 | 311.346 | .623 | .918 |
| VAR00033 | 96.23 | 318.691 | .365 | .921 |
| VAR00034 | 96.14 | 321.052 | .352 | .921 |
| VAR00035 | 96.25 | 320.655 | .454 | .920 |
| VAR00036 | 96.98 | 313.999 | .515 | .920 |

Scale Statistics

| Mean | Variance | Std. Deviation | N of Items |
|-------|----------|----------------|------------|
| 99.10 | 334.088 | 18.278 | 36 |

```

RELIABILITY
/VARIABLES=VAR00001 VAR00002 VAR00003 VAR00004 VAR00005 VAR00006 VAR000
07 VAR00008 VAR00009 VAR00010 VAR00011 VAR00012 VAR00013 VA
RO00014 VAR00015 VAR00016 VAR00017 VAR00018 VAR00019 VAR00020 VAR00021
VAR00022 VAR00023 VAR00024 VAR00025 VAR00026
VAR00027 VAR00028 VAR00029 VAR00030 VAR00031 VAR00032 VAR00033 VAR000
34 VAR00035 VAR00036 VAR00037 VAR00038 VAR00039 VAR00040 VA
RO00041 VAR00042
/SCALE('ALL VARIABLES') ALL
/MODEL=ALPHA
/STATISTICS=DESCRIPTIVE SCALE
/SUMMARY=TOTAL.

```

Reliability

[DataSet0]

Scale: Konformitas

Case Processing Summary

| | | N | % |
|-------|-----------------------|----|-------|
| Cases | Valid | 83 | 100.0 |
| | Excluded ^a | 0 | .0 |
| Total | | 83 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .920 | 42 |

Item Statistics

| | Mean | Std. Deviation | N |
|----------|------|----------------|----|
| VAR00001 | 2.88 | 1.029 | 83 |
| VAR00002 | 3.01 | 1.452 | 83 |
| VAR00003 | 2.47 | 1.075 | 83 |
| VAR00004 | 2.47 | 1.063 | 83 |
| VAR00005 | 3.18 | 1.181 | 83 |
| VAR00006 | 2.92 | 1.345 | 83 |
| VAR00007 | 3.06 | .915 | 83 |

| | | | |
|----------|------|-------|----|
| VAR00008 | 2.81 | 1.109 | 83 |
| VAR00009 | 2.70 | 1.033 | 83 |
| VAR00010 | 2.76 | 1.019 | 83 |
| VAR00011 | 2.88 | 1.029 | 83 |
| VAR00012 | 2.54 | 1.151 | 83 |
| VAR00013 | 2.99 | .981 | 83 |
| VAR00014 | 3.04 | 1.329 | 83 |
| VAR00015 | 2.69 | 1.168 | 83 |
| VAR00016 | 1.83 | .948 | 83 |
| VAR00017 | 3.01 | 1.452 | 83 |
| VAR00018 | 2.73 | 1.116 | 83 |
| VAR00019 | 2.94 | .954 | 83 |
| VAR00020 | 3.07 | 1.267 | 83 |
| VAR00021 | 2.47 | 1.075 | 83 |
| VAR00022 | 3.02 | 1.093 | 83 |
| VAR00023 | 3.20 | 1.286 | 83 |
| VAR00024 | 3.18 | 1.181 | 83 |
| VAR00025 | 2.81 | 1.173 | 83 |
| VAR00026 | 2.76 | 1.019 | 83 |
| VAR00027 | 3.00 | 1.126 | 83 |
| VAR00028 | 2.69 | 1.168 | 83 |
| VAR00029 | 2.80 | 1.113 | 83 |
| VAR00030 | 3.10 | 1.007 | 83 |
| VAR00031 | 3.06 | 1.193 | 83 |
| VAR00032 | 2.94 | 1.151 | 83 |
| VAR00033 | 2.73 | 1.116 | 83 |
| VAR00034 | 2.87 | 1.009 | 83 |
| VAR00035 | 2.45 | .978 | 83 |
| VAR00036 | 3.23 | 1.140 | 83 |
| VAR00037 | 2.63 | 1.112 | 83 |
| VAR00038 | 2.67 | 1.001 | 83 |
| VAR00039 | 2.88 | 1.029 | 83 |
| VAR00040 | 3.01 | 1.452 | 83 |

| | | | |
|----------|------|-------|----|
| VAR00041 | 2.47 | 1.075 | 83 |
| VAR00042 | 2.47 | 1.063 | 83 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|----------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| VAR00001 | 115.53 | 502.423 | .564 | .918 |
| VAR00002 | 115.40 | 487.828 | .616 | .917 |
| VAR00003 | 115.94 | 511.740 | .341 | .920 |
| VAR00004 | 115.94 | 500.740 | .580 | .917 |
| VAR00005 | 115.23 | 503.862 | .457 | .919 |
| VAR00006 | 115.49 | 494.107 | .561 | .917 |
| VAR00007 | 115.35 | 507.815 | .505 | .918 |
| VAR00008 | 115.60 | 500.852 | .552 | .918 |
| VAR00009 | 115.71 | 510.159 | .391 | .919 |
| VAR00010 | 115.65 | 501.718 | .585 | .917 |
| VAR00011 | 115.53 | 502.423 | .564 | .918 |
| VAR00012 | 115.87 | 504.970 | .448 | .919 |
| VAR00013 | 115.42 | 509.515 | .429 | .919 |
| VAR00014 | 115.37 | 507.066 | .345 | .920 |
| VAR00015 | 115.72 | 501.300 | .513 | .918 |
| VAR00016 | 116.58 | 516.588 | .279 | .920 |
| VAR00017 | 115.40 | 487.828 | .616 | .917 |
| VAR00018 | 115.67 | 509.100 | .380 | .919 |
| VAR00019 | 115.47 | 511.423 | .397 | .919 |
| VAR00020 | 115.34 | 507.299 | .361 | .920 |
| VAR00021 | 115.94 | 511.740 | .341 | .920 |
| VAR00022 | 115.39 | 513.996 | .289 | .920 |
| VAR00023 | 115.20 | 497.970 | .521 | .918 |
| VAR00024 | 115.23 | 503.862 | .457 | .919 |
| VAR00025 | 115.60 | 512.901 | .286 | .920 |
| VAR00026 | 115.65 | 501.718 | .585 | .917 |

| | | | | |
|----------|--------|---------|------|------|
| VAR00027 | 115.41 | 509.196 | .374 | .919 |
| VAR00028 | 115.72 | 501.300 | .513 | .918 |
| VAR00029 | 115.61 | 497.215 | .625 | .917 |
| VAR00030 | 115.31 | 518.120 | .226 | .921 |
| VAR00031 | 115.35 | 503.718 | .455 | .919 |
| VAR00032 | 115.47 | 512.106 | .308 | .920 |
| VAR00033 | 115.67 | 509.100 | .380 | .919 |
| VAR00034 | 115.54 | 510.349 | .397 | .919 |
| VAR00035 | 115.96 | 509.621 | .428 | .919 |
| VAR00036 | 115.18 | 512.565 | .303 | .920 |
| VAR00037 | 115.78 | 517.830 | .206 | .921 |
| VAR00038 | 115.73 | 508.490 | .443 | .919 |
| VAR00039 | 115.53 | 502.423 | .564 | .918 |
| VAR00040 | 115.40 | 487.828 | .616 | .917 |
| VAR00041 | 115.94 | 511.740 | .341 | .920 |
| VAR00042 | 115.94 | 500.740 | .580 | .917 |

Scale Statistics

| Mean | Variance | Std. Deviation | N of Items |
|--------|----------|----------------|------------|
| 118.41 | 529.489 | 23.011 | 42 |

DATA MENTAH



| No. Subjek | No. Aitem Butir Skala Perilaku Membeli | | | | | | | | | | | | | | | | | | | |
|---------------|--|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 1 | 3 | 3 | 3 | 3 | 1 | 1 | 2 | 3 | 3 | 1 | 2 | 3 | 1 | 3 | 2 | 2 | 1 | 3 | 2 | 3 |
| 2 | 2 | 5 | 4 | 3 | 5 | 1 | 5 | 2 | 2 | 5 | 4 | 4 | 1 | 2 | 5 | 1 | 1 | 5 | 1 | 2 |
| 3 | 2 | 4 | 4 | 3 | 3 | 2 | 4 | 5 | 2 | 3 | 2 | 4 | 2 | 2 | 4 | 2 | 2 | 4 | 3 | 5 |
| 4 | 1 | 5 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 2 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | 5 | 5 | 1 |
| 5 | 3 | 3 | 3 | 4 | 3 | 4 | 2 | 4 | 3 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 3 | 4 |
| 6 | 3 | 3 | 3 | 3 | 1 | 1 | 2 | 4 | 3 | 1 | 3 | 3 | 1 | 3 | 2 | 1 | 1 | 3 | 1 | 4 |
| 7 | 2 | 1 | 5 | 5 | 1 | 4 | 2 | 1 | 2 | 1 | 3 | 5 | 4 | 2 | 2 | 2 | 4 | 1 | 1 | 1 |
| 8 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 2 | 2 | 2 | 2 |
| 9 | 1 | 3 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 3 | 2 | 1 |
| 10 | 3 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 3 | 3 | 3 | 2 |
| 11 | 4 | 3 | 4 | 4 | 3 | 1 | 5 | 3 | 4 | 3 | 3 | 4 | 1 | 4 | 5 | 2 | 1 | 3 | 2 | 3 |
| 12 | 3 | 3 | 3 | 2 | 2 | 1 | 2 | 2 | 3 | 2 | 3 | 3 | 1 | 3 | 2 | 2 | 1 | 3 | 2 | 2 |
| 13 | 2 | 3 | 3 | 3 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 3 | 1 | 2 | 2 | 1 | 1 | 3 | 3 | 1 |
| 14 | 2 | 3 | 2 | 2 | 1 | 2 | 2 | 3 | 2 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 3 |
| 15 | 2 | 1 | 2 | 2 | 3 | 1 | 2 | 1 | 2 | 3 | 2 | 2 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 1 |
| 16 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 2 |
| 17 | 3 | 3 | 4 | 3 | 2 | 3 | 3 | 3 | 3 | 2 | 3 | 4 | 3 | 3 | 3 | 1 | 3 | 3 | 1 | 3 |
| 18 | 3 | 3 | 4 | 3 | 2 | 3 | 3 | 3 | 3 | 2 | 3 | 4 | 3 | 3 | 3 | 1 | 3 | 3 | 1 | 3 |
| 19 | 3 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 2 | 1 | 2 |
| 20 | 2 | 1 | 2 | 4 | 1 | 2 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 2 | 2 | 1 | 1 | 1 |
| 21 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 2 | 3 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 |
| 22 | 3 | 3 | 2 | 2 | 2 | 3 | 2 | 3 | 3 | 2 | 3 | 2 | 3 | 3 | 2 | 2 | 2 | 3 | 3 | 3 |
| 23 | 2 | 4 | 2 | 2 | 1 | 1 | 2 | 1 | 2 | 1 | 3 | 2 | 1 | 2 | 2 | 2 | 3 | 1 | 4 | 1 |
| 24 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 2 | 4 | 3 | 3 | 3 | 2 | 3 | 3 | 1 | 4 |
| 25 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 3 | 1 |
| 26 | 3 | 3 | 2 | 3 | 2 | 2 | 2 | 4 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 3 | 4 |
| 27 | 3 | 3 | 2 | 3 | 3 | 1 | 2 | 3 | 3 | 3 | 2 | 2 | 1 | 3 | 2 | 2 | 1 | 3 | 2 | 3 |
| 28 | 2 | 4 | 3 | 3 | 3 | 2 | 3 | 4 | 2 | 3 | 4 | 3 | 2 | 2 | 3 | 2 | 2 | 4 | 2 | 4 |
| 29 | 2 | 2 | 2 | 3 | 1 | 3 | 1 | 3 | 2 | 1 | 1 | 2 | 3 | 2 | 1 | 1 | 3 | 2 | 1 | 3 |
| 30 | 1 | 3 | 3 | 3 | 2 | 3 | 1 | 3 | 1 | 2 | 1 | 3 | 3 | 1 | 1 | 1 | 3 | 3 | 3 | 3 |
| 31 | 1 | 3 | 1 | 3 | 2 | 1 | 2 | 4 | 1 | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 3 | 1 | 4 |
| 32 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 |
| 33 | 1 | 3 | 1 | 3 | 2 | 1 | 2 | 4 | 1 | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 3 | 1 | 4 |
| 34 | 1 | 3 | 2 | 1 | 1 | 3 | 2 | 3 | 1 | 1 | 3 | 2 | 3 | 1 | 2 | 1 | 3 | 3 | 1 | 3 |
| 35 | 1 | 3 | 3 | 3 | 2 | 2 | 4 | 1 | 3 | 2 | 3 | 2 | 1 | 2 | 1 | 2 | 3 | 3 | 4 | 4 |
| 36 | 2 | 1 | 2 | 4 | 1 | 2 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 2 | 2 | 1 | 1 | 1 |
| 37 | 2 | 3 | 4 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 2 | 4 | 3 | 2 | 3 | 1 | 3 | 3 | 1 | 3 |
| 38 | 3 | 2 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 2 | 1 | 2 |
| 39 | 3 | 4 | 3 | 3 | 2 | 4 | 4 | 5 | 3 | 2 | 4 | 3 | 4 | 3 | 4 | 2 | 4 | 4 | 1 | 5 |
| 40 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 3 |
| 41 | 1 | 3 | 1 | 1 | 1 | 3 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 3 | 3 | 3 |
| 42 | 3 | 3 | 3 | 4 | 2 | 1 | 3 | 1 | 3 | 2 | 2 | 3 | 1 | 3 | 3 | 2 | 1 | 3 | 1 | 1 |
| 43 | 3 | 1 | 1 | 1 | 2 | 5 | 4 | 1 | 3 | 2 | 1 | 1 | 5 | 3 | 4 | 3 | 5 | 1 | 1 | 1 |
| 44 | 1 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 1 | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 2 |
| 45 | 4 | 3 | 3 | 5 | 4 | 5 | 2 | 4 | 4 | 4 | 2 | 3 | 5 | 4 | 2 | 4 | 5 | 3 | 5 | 4 |

| | | | | | | | | | | | | | | | | | | | |
|----|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 46 | 2 | 3 | 1 | 3 | 3 | 3 | 3 | 2 | 3 | 1 | 1 | 3 | 2 | 3 | 1 | 3 | 3 | 3 | 3 |
| 47 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 3 |
| 48 | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 3 | 3 | 3 |
| 49 | 4 | 2 | 2 | 2 | 2 | 1 | 3 | 2 | 4 | 2 | 3 | 2 | 1 | 4 | 3 | 2 | 1 | 2 | 3 |
| 50 | 1 | 3 | 2 | 3 | 5 | 5 | 3 | 3 | 1 | 5 | 3 | 2 | 5 | 1 | 3 | 3 | 5 | 3 | 3 |
| 51 | 2 | 5 | 4 | 3 | 5 | 1 | 5 | 2 | 2 | 5 | 4 | 4 | 1 | 2 | 5 | 1 | 1 | 5 | 1 |
| 52 | 1 | 5 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 2 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | 5 | 5 |
| 53 | 3 | 3 | 3 | 1 | 1 | 2 | 4 | 3 | 1 | 3 | 3 | 1 | 3 | 2 | 1 | 1 | 3 | 1 | 4 |
| 54 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 2 | 2 | 2 |
| 55 | 3 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 3 | 3 | 2 |
| 56 | 3 | 3 | 3 | 2 | 2 | 1 | 2 | 2 | 3 | 2 | 3 | 3 | 1 | 3 | 2 | 2 | 1 | 3 | 2 |
| 57 | 2 | 3 | 2 | 2 | 1 | 2 | 2 | 3 | 2 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 3 |
| 58 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 3 | 3 |
| 59 | 3 | 3 | 4 | 3 | 2 | 3 | 3 | 3 | 3 | 2 | 3 | 4 | 3 | 3 | 3 | 1 | 3 | 3 | 1 |
| 60 | 2 | 1 | 2 | 4 | 1 | 2 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 2 | 2 | 1 | 1 |
| 61 | 3 | 3 | 2 | 2 | 2 | 3 | 2 | 3 | 3 | 2 | 3 | 2 | 3 | 3 | 2 | 2 | 3 | 3 | 3 |
| 62 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 2 | 3 | 3 | 4 | 4 |
| 63 | 3 | 3 | 2 | 3 | 2 | 2 | 2 | 4 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 4 |
| 64 | 2 | 4 | 3 | 3 | 3 | 2 | 3 | 4 | 2 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 4 | 1 |
| 65 | 1 | 3 | 3 | 3 | 2 | 3 | 1 | 3 | 1 | 2 | 1 | 3 | 3 | 1 | 1 | 1 | 3 | 3 | 3 |
| 66 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 3 |
| 67 | 1 | 3 | 2 | 1 | 1 | 3 | 2 | 3 | 1 | 1 | 1 | 2 | 3 | 1 | 2 | 1 | 3 | 3 | 5 |
| 68 | 2 | 1 | 2 | 4 | 1 | 2 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 2 | 2 | 1 | 1 |
| 69 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 2 | 1 | 2 |
| 70 | 1 | 2 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 2 |
| 71 | 3 | 3 | 3 | 4 | 2 | 1 | 3 | 1 | 3 | 2 | 3 | 3 | 1 | 3 | 3 | 2 | 1 | 3 | 4 |
| 72 | 1 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 3 |
| 73 | 2 | 3 | 1 | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 2 | 1 | 3 | 2 | 3 | 1 | 3 | 3 | 3 |
| 74 | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 3 | 3 | 2 |
| 75 | 1 | 3 | 2 | 3 | 5 | 5 | 3 | 3 | 1 | 5 | 1 | 2 | 5 | 1 | 3 | 3 | 5 | 3 | 2 |
| 76 | 3 | 3 | 3 | 3 | 1 | 1 | 2 | 3 | 3 | 1 | 3 | 3 | 1 | 3 | 2 | 2 | 1 | 3 | 3 |
| 77 | 2 | 4 | 4 | 3 | 3 | 2 | 4 | 5 | 2 | 3 | 2 | 4 | 2 | 2 | 4 | 2 | 2 | 4 | 4 |
| 78 | 3 | 3 | 3 | 4 | 3 | 4 | 2 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 |
| 79 | 2 | 1 | 5 | 5 | 1 | 4 | 2 | 1 | 2 | 1 | 2 | 5 | 4 | 2 | 2 | 2 | 4 | 1 | 3 |
| 80 | 1 | 3 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 3 | 2 |
| 81 | 4 | 3 | 4 | 4 | 3 | 1 | 5 | 3 | 4 | 3 | 4 | 4 | 1 | 4 | 5 | 2 | 1 | 3 | 2 |
| 82 | 2 | 3 | 3 | 3 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 3 | 1 | 2 | 2 | 1 | 1 | 3 | 2 |
| 83 | 2 | 1 | 2 | 2 | 3 | 1 | 2 | 1 | 2 | 3 | 2 | 2 | 1 | 2 | 2 | 1 | 1 | 2 | 1 |

| Total |
|-------|
| 45 |
| 60 |
| 62 |
| 38 |
| 63 |
| 46 |
| 49 |
| 29 |
| 28 |
| 49 |
| 62 |
| 45 |
| 40 |
| 42 |
| 33 |
| 48 |
| 56 |
| 56 |
| 45 |
| 33 |
| 36 |
| 52 |
| 38 |
| 60 |
| 28 |
| 52 |
| 47 |
| 57 |
| 39 |
| 44 |
| 37 |
| 23 |
| 37 |
| 40 |
| 48 |
| 33 |
| 52 |
| 53 |
| 67 |
| 27 |
| 36 |
| 45 |
| 48 |
| 27 |
| 75 |



| |
|----|
| 49 |
| 50 |
| 53 |
| 47 |
| 62 |
| 60 |
| 38 |
| 46 |
| 29 |
| 49 |
| 45 |
| 42 |
| 48 |
| 56 |
| 33 |
| 52 |
| 64 |
| 53 |
| 54 |
| 44 |
| 25 |
| 42 |
| 33 |
| 53 |
| 27 |
| 49 |
| 28 |
| 50 |
| 52 |
| 59 |
| 47 |
| 63 |
| 65 |
| 50 |
| 27 |
| 63 |
| 39 |
| 34 |



| No. Subjek | No. Aitem Butir Skala Persepsi Terhadap I | | | | | | | | | | | | | | | | | | | | |
|---------------|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| 1 | 2 | 1 | 2 | 1 | 3 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 1 | 4 | 4 | 4 | 3 | 2 | 3 | 2 |
| 2 | 1 | 5 | 4 | 4 | 5 | 2 | 2 | 5 | 1 | 4 | 1 | 5 | 1 | 5 | 5 | 5 | 5 | 5 | 2 | 4 | 1 |
| 3 | 5 | 4 | 2 | 2 | 4 | 4 | 2 | 5 | 5 | 5 | 2 | 1 | 3 | 4 | 3 | 3 | 5 | 4 | 3 | 2 | 2 |
| 4 | 2 | 1 | 3 | 1 | 2 | 1 | 1 | 2 | 2 | 3 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 3 | 3 |
| 5 | 3 | 4 | 2 | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 4 | 4 | 4 | 4 | 4 | 2 | 2 | 3 |
| 6 | 1 | 2 | 1 | 1 | 1 | 3 | 2 | 3 | 1 | 3 | 2 | 1 | 1 | 2 | 3 | 3 | 1 | 2 | 1 | 3 | 2 |
| 7 | 5 | 5 | 3 | 2 | 4 | 4 | 4 | 3 | 5 | 5 | 3 | 1 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 4 |
| 8 | 2 | 5 | 1 | 1 | 2 | 3 | 3 | 2 | 2 | 4 | 1 | 2 | 1 | 5 | 2 | 4 | 4 | 3 | 1 | 3 | 1 |
| 9 | 2 | 5 | 2 | 1 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 5 | 4 | 4 | 4 | 4 | 2 | 3 | 2 |
| 10 | 2 | 5 | 1 | 1 | 3 | 3 | 2 | 2 | 2 | 2 | 1 | 2 | 1 | 5 | 3 | 4 | 4 | 4 | 3 | 1 | 3 |
| 11 | 2 | 4 | 2 | 2 | 3 | 2 | 1 | 4 | 2 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 2 |
| 12 | 2 | 3 | 1 | 1 | 3 | 3 | 1 | 3 | 2 | 2 | 2 | 1 | 3 | 3 | 3 | 4 | 3 | 2 | 2 | 1 | |
| 13 | 1 | 4 | 2 | 1 | 4 | 4 | 2 | 4 | 1 | 1 | 3 | 1 | 2 | 4 | 3 | 4 | 5 | 4 | 1 | 2 | 2 |
| 14 | 1 | 4 | 1 | 1 | 4 | 3 | 3 | 3 | 1 | 3 | 2 | 2 | 3 | 4 | 3 | 3 | 3 | 3 | 2 | 3 | 2 |
| 15 | 1 | 3 | 2 | 2 | 2 | 3 | 2 | 3 | 1 | 3 | 3 | 1 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 2 |
| 16 | 2 | 4 | 2 | 2 | 4 | 3 | 3 | 3 | 2 | 3 | 2 | 3 | 2 | 4 | 4 | 4 | 4 | 3 | 2 | 3 | 2 |
| 17 | 3 | 5 | 1 | 1 | 3 | 3 | 4 | 4 | 3 | 2 | 1 | 3 | 3 | 5 | 3 | 4 | 3 | 4 | 3 | 1 | 1 |
| 18 | 3 | 5 | 1 | 1 | 3 | 3 | 4 | 4 | 3 | 3 | 1 | 3 | 3 | 5 | 3 | 4 | 3 | 4 | 3 | 1 | 1 |
| 19 | 4 | 2 | 1 | 1 | 3 | 3 | 2 | 2 | 4 | 4 | 4 | 4 | 3 | 2 | 3 | 2 | 2 | 4 | 2 | 4 | |
| 20 | 2 | 3 | 3 | 2 | 3 | 4 | 2 | 2 | 3 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 2 |
| 21 | 1 | 3 | 2 | 1 | 2 | 4 | 3 | 1 | 1 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 4 | 2 | 1 | 1 | 1 |
| 22 | 2 | 3 | 2 | 2 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 4 | 4 | 3 | 4 | 2 | 2 | 2 |
| 23 | 3 | 4 | 4 | 3 | 5 | 5 | 4 | 2 | 3 | 3 | 2 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 2 | 4 | 3 |
| 24 | 2 | 4 | 2 | 2 | 4 | 4 | 3 | 4 | 2 | 3 | 2 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 2 | 2 |
| 25 | 2 | 4 | 2 | 2 | 4 | 3 | 4 | 2 | 2 | 3 | 2 | 1 | 1 | 4 | 1 | 4 | 4 | 4 | 2 | 3 | 2 |
| 26 | 2 | 4 | 3 | 2 | 4 | 3 | 3 | 3 | 2 | 3 | 2 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 2 | 2 |
| 27 | 1 | 4 | 2 | 2 | 4 | 3 | 3 | 3 | 1 | 3 | 2 | 2 | 2 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | 2 |
| 28 | 1 | 4 | 3 | 2 | 4 | 4 | 3 | 4 | 1 | 3 | 3 | 1 | 3 | 4 | 5 | 4 | 5 | 5 | 3 | 3 | 3 |
| 29 | 1 | 3 | 1 | 2 | 4 | 3 | 3 | 3 | 1 | 3 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | 1 | 1 | 1 |
| 30 | 3 | 3 | 2 | 1 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 2 | 1 | 3 | 5 | 5 | 5 | 3 | 1 | 3 | 2 |
| 31 | 2 | 4 | 2 | 1 | 3 | 4 | 3 | 2 | 2 | 3 | 2 | 1 | 3 | 4 | 4 | 3 | 4 | 4 | 2 | 3 | 2 |
| 32 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 |
| 33 | 2 | 4 | 2 | 1 | 3 | 4 | 3 | 2 | 2 | 3 | 2 | 1 | 3 | 4 | 4 | 3 | 4 | 4 | 2 | 3 | 2 |
| 34 | 2 | 3 | 2 | 1 | 2 | 3 | 3 | 2 | 2 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 4 | 2 | 1 | 1 | 1 |
| 35 | 2 | 5 | 2 | 1 | 4 | 4 | 3 | 3 | 2 | 3 | 3 | 3 | 2 | 5 | 5 | 5 | 5 | 4 | 2 | 3 | 2 |
| 36 | 2 | 3 | 3 | 2 | 3 | 4 | 2 | 3 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 1 |
| 37 | 3 | 5 | 1 | 1 | 3 | 3 | 4 | 4 | 3 | 2 | 1 | 3 | 3 | 5 | 3 | 4 | 3 | 4 | 4 | 1 | 1 |
| 38 | 2 | 3 | 2 | 1 | 2 | 3 | 3 | 3 | 2 | 3 | 2 | 3 | 3 | 3 | 3 | 4 | 4 | 2 | 3 | 1 | 2 |
| 39 | 4 | 2 | 3 | 4 | 2 | 3 | 2 | 3 | 4 | 5 | 3 | 4 | 2 | 2 | 3 | 4 | 3 | 2 | 4 | 3 | 3 |
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| Vlerk | | | | | | | | | | | | | | Total |
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| No. Subjek | No. Butir Aitem Skala Konformita | | | | | | | | | | | | | | | | | | | | | | |
|---------------|----------------------------------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|----|--|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 17 | 18 | 19 | 20 | 21 | 23 | 24 | |
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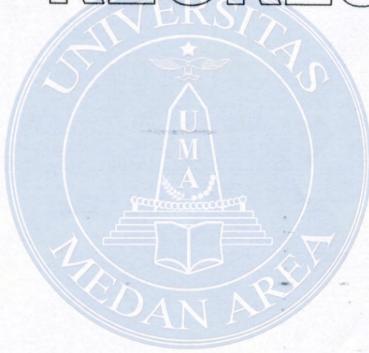
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| 59 | 4 | 2 | 3 | 1 | 5 | 1 | 4 | 1 | 3 | 3 | 4 | 4 | 4 | 3 | 1 | 2 | 4 | 4 | 2 | 3 | 3 | 5 |
| 60 | 3 | 1 | 3 | 1 | 4 | 3 | 2 | 1 | 4 | 3 | 3 | 2 | 4 | 3 | 2 | 1 | 2 | 3 | 2 | 3 | 3 | 4 |
| 61 | 3 | 2 | 3 | 3 | 1 | 2 | 3 | 2 | 1 | 2 | 3 | 5 | 2 | 1 | 3 | 2 | 3 | 2 | 1 | 3 | 3 | 1 |
| 62 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 2 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | |
| 63 | 2 | 2 | 3 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 2 | 4 | 3 | 5 | 3 | 2 | 3 | 3 | 3 | 4 | 3 | |
| 64 | 4 | 5 | 3 | 3 | 4 | 5 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 5 | 3 | 5 | 4 | 3 | 5 | 3 | 4 | 4 |
| 65 | 5 | 1 | 2 | 3 | 2 | 2 | 4 | 2 | 4 | 2 | 5 | 4 | 4 | 3 | 3 | 1 | 2 | 3 | 2 | 2 | 5 | 2 |
| 66 | 1 | 1 | 1 | 1 | 4 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 4 |
| 67 | 3 | 1 | 4 | 2 | 1 | 4 | 4 | 1 | 4 | 1 | 3 | 1 | 3 | 1 | 3 | 1 | 1 | 3 | 4 | 4 | 3 | 1 |
| 68 | 3 | 5 | 4 | 3 | 4 | 3 | 3 | 4 | 1 | 1 | 3 | 1 | 3 | 1 | 2 | 5 | 1 | 2 | 4 | 4 | 3 | 4 |
| 69 | 4 | 1 | 2 | 1 | 2 | 1 | 4 | 2 | 1 | 4 | 4 | 1 | 4 | 2 | 4 | 1 | 3 | 3 | 5 | 2 | 4 | 2 |
| 70 | 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 1 | 3 | 1 | 3 | 1 | 2 | 2 | 3 | 2 | 1 | 2 |
| 71 | 3 | 2 | 3 | 3 | 3 | 5 | 2 | 3 | 2 | 3 | 3 | 3 | 5 | 3 | 2 | 2 | 2 | 3 | 3 | 2 | 3 | |
| 72 | 3 | 3 | 1 | 2 | 4 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 2 | 1 | 3 | 1 | 4 | 4 |
| 73 | 2 | 3 | 4 | 3 | 4 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 1 | 3 | 2 | 3 | 1 | 4 | 2 | 4 | 2 | 4 |
| 74 | 2 | 3 | 1 | 2 | 5 | 1 | 2 | 3 | 1 | 2 | 2 | 3 | 2 | 5 | 1 | 3 | 3 | 2 | 3 | 1 | 4 | 5 |
| 75 | 4 | 5 | 3 | 4 | 5 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 5 | 5 | 2 | 4 | 5 | 3 | 5 |
| 76 | 3 | 3 | 1 | 2 | 4 | 4 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 1 | 4 | 4 |
| 77 | 3 | 5 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 5 | 3 | 4 | 5 | 4 | 4 | |
| 78 | 4 | 5 | 3 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 2 | 3 | 2 | 3 | 5 | 2 | 3 | 1 | 3 | 1 | 5 |
| 79 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 3 | 5 | 4 |
| 80 | 1 | 4 | 2 | 3 | 2 | 2 | 4 | 2 | 4 | 3 | 1 | 3 | 2 | 4 | 4 | 4 | 4 | 4 | 2 | 3 | 2 | 4 |
| 81 | 2 | 5 | 2 | 5 | 4 | 2 | 3 | 4 | 2 | 4 | 2 | 4 | 3 | 5 | 1 | 5 | 3 | 2 | 5 | 2 | 2 | 4 |
| 82 | 4 | 4 | 3 | 3 | 4 | 4 | 2 | 3 | 2 | 3 | 4 | 3 | 2 | 4 | 2 | 4 | 3 | 3 | 3 | 3 | 4 | 4 |
| 83 | 1 | 2 | 2 | 1 | 2 | 1 | 2 | 4 | 2 | 2 | 1 | 3 | 2 | 4 | 1 | 2 | 2 | 3 | 2 | 2 | 1 | 2 |

| s | 26 | 27 | 28 | 29 | 31 | 32 | 33 | 34 | 35 | 36 | 38 | 39 | 40 | 41 | 42 | Total |
|---|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|-------|
| 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 2 | 3 | 2 | 3 | 3 | 1 | 2 | | 110 |
| 3 | 3 | 4 | 3 | 4 | 4 | 5 | 4 | 2 | 3 | 2 | 3 | 3 | 1 | 2 | | 118 |
| 3 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 4 | 3 | 5 | 4 | 3 | | 134 |
| 3 | 1 | 1 | 1 | 1 | 2 | 4 | 2 | 1 | 3 | 2 | 3 | 1 | 1 | 1 | | 69 |
| 5 | 2 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 2 | 4 | 5 | 3 | 4 | | 126 |
| 1 | 5 | 2 | 1 | 1 | 4 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | | 62 |
| 4 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 3 | 4 | | | 156 |
| 2 | 4 | 4 | 2 | 2 | 4 | 3 | 2 | 3 | 4 | 2 | 2 | 2 | 3 | 3 | | 99 |
| 3 | 4 | 4 | 2 | 4 | 4 | 4 | 3 | 2 | 4 | 2 | 1 | 4 | 2 | 3 | | 108 |
| 3 | 2 | 4 | 3 | 4 | 4 | 5 | 2 | 2 | 2 | 3 | 3 | 2 | 1 | 2 | | 100 |
| 4 | 3 | 1 | 4 | 5 | 2 | 3 | 1 | 3 | 3 | 3 | 2 | 5 | 2 | 5 | | 117 |
| 4 | 3 | 3 | 4 | 5 | 2 | 3 | 3 | 2 | 3 | 2 | 3 | 2 | 1 | 2 | | 99 |
| 3 | 2 | 2 | 3 | 2 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 3 | 3 | | 114 |
| 2 | 2 | 3 | 2 | 4 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 4 | 3 | 2 | | 99 |
| 2 | 2 | 1 | 2 | 2 | 4 | 2 | 1 | 2 | 5 | 2 | 1 | 2 | 2 | 1 | | 75 |
| 3 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 4 | 3 | 4 | 3 | 3 | 3 | | 114 |
| 2 | 2 | 3 | 3 | 4 | 3 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 4 | 3 | | 113 |
| 3 | 2 | 1 | 2 | 2 | 3 | 4 | 3 | 4 | 4 | 5 | 4 | 2 | 3 | 1 | | 109 |
| 3 | 3 | 1 | 2 | 3 | 3 | 3 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | | 100 |
| 3 | 3 | 2 | 1 | 2 | 4 | 2 | 2 | 1 | 4 | 1 | 3 | 1 | 3 | 1 | | 90 |
| 2 | 1 | 2 | 5 | 1 | 1 | 1 | 4 | 2 | 4 | 2 | 1 | 5 | 1 | 5 | | 87 |
| 2 | 3 | 3 | 3 | 4 | 2 | 3 | 4 | 2 | 4 | 3 | 3 | 2 | 3 | 3 | | 95 |
| 3 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | | 130 |
| 3 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | | 130 |
| 3 | 1 | 3 | 4 | 1 | 3 | 3 | 3 | 1 | 4 | 1 | 4 | 2 | 3 | 1 | | 98 |
| 4 | 4 | 3 | 4 | 3 | 1 | 3 | 3 | 1 | 3 | 3 | 2 | 2 | 3 | 2 | | 109 |
| 3 | 3 | 3 | 1 | 3 | 1 | 3 | 3 | 1 | 4 | 3 | 3 | 4 | 3 | 3 | | 113 |
| 3 | 5 | 3 | 4 | 5 | 3 | 4 | 4 | 1 | 3 | 3 | 4 | 5 | 3 | 3 | | 139 |
| 4 | 4 | 1 | 4 | 4 | 3 | 1 | 1 | 2 | 2 | 3 | 3 | 4 | 3 | 1 | | 103 |
| 2 | 2 | 3 | 3 | 3 | 5 | 2 | 3 | 4 | 5 | 4 | 5 | 1 | 2 | 3 | | 110 |
| 2 | 5 | 5 | 3 | 3 | 1 | 2 | 3 | 5 | 2 | 3 | 2 | 5 | 5 | 2 | | 115 |
| 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | 53 |
| 4 | 4 | 1 | 3 | 5 | 1 | 2 | 1 | 1 | 2 | 2 | 3 | 5 | 1 | 5 | | 111 |
| 1 | 4 | 3 | 4 | 1 | 4 | 1 | 4 | 2 | 5 | 5 | 3 | 1 | 4 | 2 | | 97 |
| 4 | 5 | 3 | 3 | 3 | 3 | 3 | 4 | 5 | 5 | 3 | 3 | 5 | 4 | 3 | | 133 |
| 1 | 1 | 2 | 1 | 3 | 2 | 1 | 2 | 3 | 5 | 3 | 3 | 5 | 4 | 3 | | 103 |
| 4 | 5 | 3 | 3 | 3 | 2 | 4 | 4 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | | 110 |
| 4 | 3 | 4 | 3 | 5 | 3 | 3 | 3 | 3 | 2 | 2 | 4 | 1 | 2 | 1 | | 100 |
| 4 | 3 | 3 | 3 | 3 | 3 | 2 | 4 | 2 | 2 | 3 | 3 | 5 | 3 | 3 | | 114 |
| 1 | 3 | 3 | 1 | 3 | 1 | 2 | 2 | 3 | 3 | 3 | 2 | 1 | 2 | 1 | | 68 |
| 1 | 2 | 1 | 3 | 2 | 2 | 2 | 4 | 2 | 2 | 2 | 3 | 4 | 3 | 2 | | 82 |
| 3 | 4 | 2 | 2 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 3 | 3 | | 101 |
| 1 | 3 | 1 | 1 | 2 | 1 | 2 | 4 | 3 | 3 | 3 | 1 | 2 | 1 | 3 | | 69 |
| 3 | 3 | 3 | 3 | 4 | 2 | 2 | 4 | 2 | 3 | 2 | 3 | 3 | 1 | 2 | | 98 |
| 3 | 3 | 4 | 3 | 4 | 4 | 5 | 4 | 2 | 3 | 2 | 3 | 3 | 1 | 2 | | 115 |

| | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|-----|----|
| 2 | 3 | 2 | 2 | 3 | 4 | 1 | 3 | 3 | 2 | 4 | 2 | 3 | 4 | 3 | 101 | |
| 3 | 3 | 2 | 3 | 2 | 2 | 4 | 2 | 2 | 3 | 4 | 3 | 5 | 1 | 3 | 112 | |
| 2 | 2 | 1 | 4 | 4 | 4 | 4 | 3 | 2 | 3 | 5 | 2 | 2 | 3 | 1 | 2 | 96 |
| 3 | 5 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 5 | 5 | 5 | 2 | 120 | |
| 4 | 4 | 5 | 4 | 3 | 5 | 2 | 4 | 4 | 4 | 3 | 4 | 5 | 3 | 4 | 147 | |
| 3 | 3 | 4 | 3 | 4 | 4 | 5 | 4 | 2 | 3 | 2 | 3 | 3 | 1 | 2 | 118 | |
| 3 | 1 | 1 | 1 | 1 | 2 | 4 | 2 | 1 | 3 | 2 | 3 | 1 | 1 | 1 | 69 | |
| 1 | 5 | 2 | 1 | 1 | 4 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 62 | |
| 2 | 4 | 4 | 2 | 2 | 4 | 3 | 2 | 3 | 4 | 2 | 2 | 2 | 3 | 3 | 99 | |
| 3 | 2 | 4 | 3 | 4 | 4 | 5 | 2 | 2 | 2 | 3 | 3 | 2 | 1 | 2 | 100 | |
| 4 | 3 | 3 | 4 | 5 | 2 | 3 | 3 | 2 | 3 | 2 | 1 | 2 | | | 99 | |
| 2 | 2 | 3 | 2 | 4 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 4 | 3 | 2 | 99 | |
| 3 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 4 | 3 | 4 | 3 | 3 | 3 | 114 | |
| 3 | 2 | 1 | 2 | 2 | 3 | 4 | 3 | 4 | 4 | 5 | 4 | 2 | 3 | 1 | 109 | |
| 3 | 3 | 2 | 1 | 2 | 4 | 2 | 2 | 1 | 4 | 1 | 3 | 1 | 3 | 1 | 90 | |
| 2 | 3 | 3 | 3 | 4 | 2 | 3 | 4 | 2 | 4 | 3 | 3 | 2 | 3 | 3 | 95 | |
| 3 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 130 | |
| 4 | 4 | 3 | 4 | 3 | 1 | 3 | 3 | 1 | 3 | 3 | 2 | 2 | 3 | 2 | 109 | |
| 3 | 5 | 3 | 4 | 5 | 3 | 4 | 4 | 1 | 3 | 3 | 4 | 5 | 3 | 3 | 139 | |
| 2 | 2 | 3 | 3 | 3 | 5 | 2 | 3 | 4 | 5 | 4 | 5 | 1 | 2 | 3 | 110 | |
| 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 53 | |
| 1 | 4 | 3 | 4 | 1 | 4 | 1 | 4 | 2 | 5 | 5 | 3 | 1 | 4 | 2 | 97 | |
| 1 | 1 | 2 | 1 | 3 | 2 | 1 | 2 | 3 | 5 | 3 | 3 | 5 | 4 | 3 | 103 | |
| 4 | 3 | 4 | 3 | 5 | 3 | 3 | 3 | 3 | 2 | 2 | 4 | 1 | 2 | 1 | 100 | |
| 1 | 3 | 3 | 1 | 3 | 1 | 2 | 2 | 3 | 3 | 3 | 2 | 1 | 2 | 1 | 68 | |
| 3 | 4 | 2 | 2 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 3 | 3 | 101 | |
| 3 | 3 | 3 | 3 | 4 | 2 | 2 | 4 | 2 | 3 | 2 | 3 | 3 | 1 | 2 | 98 | |
| 2 | 3 | 2 | 2 | 3 | 4 | 1 | 3 | 3 | 2 | 4 | 2 | 3 | 4 | 3 | 101 | |
| 2 | 2 | 1 | 4 | 4 | 4 | 3 | 2 | 3 | 5 | 2 | 2 | 3 | 1 | 2 | 96 | |
| 4 | 4 | 5 | 4 | 3 | 5 | 2 | 4 | 4 | 4 | 3 | 4 | 5 | 3 | 4 | 147 | |
| 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 2 | 3 | 2 | 3 | 3 | 1 | 2 | 110 | |
| 3 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 4 | 3 | 5 | 4 | 3 | 134 | |
| 5 | 2 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 2 | 4 | 5 | 3 | 4 | 126 | |
| 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 3 | 4 | 156 | |
| 3 | 4 | 4 | 2 | 4 | 4 | 4 | 3 | 2 | 4 | 2 | 1 | 4 | 2 | 3 | 108 | |
| 4 | 3 | 1 | 4 | 5 | 2 | 3 | 1 | 3 | 3 | 3 | 2 | 5 | 2 | 5 | 117 | |
| 3 | 2 | 2 | 3 | 2 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 3 | 3 | 114 | |
| 2 | 2 | 1 | 2 | 2 | 4 | 2 | 1 | 2 | 5 | 2 | 1 | 2 | 2 | 1 | 75 | |

HASIL ANALISIS

REGRESI



UJI NORMALITAS

```
NPAR TESTS  
/K-S(NORMAL)=Y X1 X2  
/STATISTICS DESCRIPTIVES  
/MISSING ANALYSIS.
```

NPar Tests

[DataSet0]

Descriptive Statistics

| | N | Mean | Std. Deviation | Minimum | Maximum |
|----|----|--------|----------------|---------|---------|
| Y | 83 | 45.90 | 11.619 | 23 | 75 |
| X1 | 83 | 92.53 | 18.701 | 38 | 138 |
| X2 | 83 | 105.02 | 21.536 | 53 | 156 |

One-Sample Kolmogorov-Smirnov Test

| | | Y | X1 | X2 |
|---------------------------------|----------------|--------|--------|--------|
| N | | 83 | 83 | 83 |
| Normal Parameters ^a | Mean | 45.90 | 92.53 | 105.02 |
| | Std. Deviation | 11.619 | 18.701 | 21.536 |
| Most Extreme Differences | Absolute | .071 | .076 | .140 |
| | Positive | .060 | .060 | .093 |
| | Negative | -.071 | -.076 | -.140 |
| Kolmogorov-Smirnov Z | | .651 | .695 | 1.276 |
| Asymp. Sig. (2-tailed) | | .791 | .720 | .077 |
| a. Test distribution is Normal. | | | | |
| | | | | |

UJI LINIERITAS

```
MEANS TABLES=Y BY X1 X2  
/CELLS MEAN COUNT STDDEV  
/STATISTICS ANOVA LINEARITY.
```

Means

[DataSet0]

Case Processing Summary

| | Cases | | | | | |
|--------|----------|---------|----------|---------|-------|---------|
| | Included | | Excluded | | Total | |
| | N | Percent | N | Percent | N | Percent |
| Y * X1 | 83 | 100.0% | 0 | .0% | 83 | 100.0% |
| Y * X2 | 83 | 100.0% | 0 | .0% | 83 | 100.0% |

Y * X1

Report

| Y | X1 | Mean | N | Std. Deviation |
|---|----|-------|---|----------------|
| | 38 | 24.00 | 2 | 1.414 |
| | 45 | 48.00 | 1 | |
| | 60 | 38.00 | 2 | .000 |
| | 69 | 46.00 | 2 | .000 |
| | 70 | 30.00 | 3 | 5.196 |
| | 75 | 49.50 | 2 | .707 |
| | 76 | 36.00 | 1 | |
| | 78 | 30.50 | 4 | 3.512 |
| | 81 | 33.00 | 2 | .000 |
| | 83 | 39.67 | 6 | 5.502 |
| | 84 | 41.00 | 3 | 1.732 |
| | 86 | 28.67 | 3 | .577 |
| | 88 | 49.00 | 2 | .000 |
| | 89 | 53.00 | 2 | .000 |
| | 91 | 49.50 | 4 | 3.317 |
| | 93 | 45.67 | 3 | 1.155 |

| | | | |
|-------|-------|----|--------|
| 95 | 39.50 | 2 | .707 |
| 96 | 47.00 | 2 | .000 |
| 97 | 27.50 | 2 | .707 |
| 98 | 41.33 | 3 | 7.506 |
| 99 | 56.00 | 1 | . |
| 100 | 54.67 | 3 | 2.309 |
| 101 | 52.50 | 2 | .707 |
| 103 | 67.00 | 1 | . |
| 104 | 55.20 | 5 | 11.300 |
| 105 | 63.25 | 4 | 1.258 |
| 108 | 44.00 | 2 | .000 |
| 109 | 60.50 | 2 | 2.121 |
| 112 | 62.00 | 2 | 2.828 |
| 113 | 38.00 | 1 | . |
| 115 | 48.00 | 1 | . |
| 116 | 55.50 | 2 | 2.121 |
| 119 | 60.00 | 2 | .000 |
| 120 | 62.50 | 2 | .707 |
| 138 | 49.50 | 2 | .707 |
| Total | 45.90 | 83 | 11.619 |

ANOVA Table

| | | Sum of Squares | df | Mean Square | F | Sig. |
|--------|--------------------------|----------------|----|-------------|---------|------|
| Y * X1 | Between Groups | 10123.679 | 34 | 297.755 | 15.115 | .000 |
| | Linearity | 4160.013 | 1 | 4160.013 | 211.179 | .000 |
| | Deviation from Linearity | 5963.666 | 33 | 180.717 | 9.174 | .000 |
| | Within Groups | 945.550 | 48 | 19.699 | | |
| | Total | 11069.229 | 82 | | | |

Measures of Association

| | R | R Squared | Eta | Eta Squared |
|--------|------|-----------|------|-------------|
| Y * X1 | .613 | .376 | .956 | .915 |

Y * X2**Report**

| Y | X2 | Mean | N | Std. Deviation |
|---|-----|-------|---|----------------|
| | 53 | 24.00 | 2 | 1.414 |
| | 62 | 46.00 | 2 | .000 |
| | 68 | 27.00 | 2 | .000 |
| | 69 | 41.33 | 3 | 5.774 |
| | 75 | 33.50 | 2 | .707 |
| | 82 | 36.00 | 1 | . |
| | 87 | 36.00 | 1 | . |
| | 90 | 33.00 | 2 | .000 |
| | 95 | 52.00 | 2 | .000 |
| | 96 | 52.50 | 2 | .707 |
| | 97 | 41.00 | 2 | 1.414 |
| | 98 | 27.67 | 3 | .577 |
| | 99 | 38.67 | 6 | 7.607 |
| | 100 | 49.80 | 5 | 3.347 |
| | 101 | 48.25 | 4 | 2.217 |
| | 103 | 35.00 | 3 | 3.464 |
| | 108 | 27.50 | 2 | .707 |
| | 109 | 54.25 | 4 | 2.062 |
| | 110 | 46.40 | 5 | 3.362 |
| | 111 | 37.00 | 1 | . |
| | 112 | 50.00 | 1 | . |
| | 113 | 51.50 | 2 | 6.364 |
| | 114 | 48.40 | 5 | 11.238 |
| | 115 | 56.00 | 2 | 26.870 |
| | 117 | 62.50 | 2 | .707 |
| | 118 | 60.00 | 2 | .000 |
| | 120 | 47.00 | 1 | . |
| | 126 | 64.00 | 2 | 1.414 |
| | 130 | 54.00 | 3 | 14.000 |

| | | | |
|-------|-------|----|--------|
| 133 | 48.00 | 1 | |
| 134 | 62.50 | 2 | .707 |
| 139 | 55.50 | 2 | 2.121 |
| 147 | 60.50 | 2 | 2.121 |
| 156 | 49.50 | 2 | .707 |
| Total | 45.90 | 83 | 11.619 |

ANOVA Table

| | | Sum of Squares | df | Mean Square | F | Sig. |
|---------------|--------------------------|----------------|----|-------------|--------|------|
| Y * X2 | Between Groups | 8893.362 | 33 | 269.496 | 6.069 | .000 |
| | Linearity | 3749.468 | 1 | 3749.468 | 84.437 | .000 |
| | Deviation from Linearity | 5143.894 | 32 | 160.747 | 3.620 | .000 |
| Within Groups | | 2175.867 | 49 | 44.405 | | |
| Total | | 11069.229 | 82 | | | |

Measures of Association

| | R | R Squared | Eta | Eta Squared |
|--------|------|-----------|------|-------------|
| Y * X2 | .582 | .339 | .896 | .803 |

ANALISIS REGRESI BERGANDA

```
REGRESSION  
/DESCRIPTIVES MEAN STDDEV CORR SIG N  
/MISSING LISTWISE  
/STATISTICS COEFF OUTS R ANOVA CHANGE ZPP  
/CRITERIA=PIN(.05) POUT(.10)  
/NOORIGIN  
/DEPENDENT Y  
/METHOD=ENTER X1 X2  
/SCATTERPLOT=(*SRESID ,*ZPRED)  
  
/RESIDUALS HIST(ZRESID) NORM(ZRESID).
```

Regression

[DataSet0]

Descriptive Statistics

| | Mean | Std. Deviation | N |
|----|--------|----------------|----|
| Y | 45.90 | 11.619 | 83 |
| X1 | 92.53 | 18.701 | 83 |
| X2 | 105.02 | 21.536 | 83 |

Correlations

| | | Y | X1 | X2 |
|---------------------|----|-------|-------|-------|
| Pearson Correlation | Y | 1.000 | .613 | .582 |
| | X1 | .613 | 1.000 | .916 |
| | X2 | .582 | .916 | 1.000 |
| Sig. (1-tailed) | Y | | .000 | .000 |
| | X1 | .000 | | .000 |
| | X2 | .000 | .000 | |
| N | Y | 83 | 83 | 83 |
| | X1 | 83 | 83 | 83 |
| | X2 | 83 | 83 | 83 |

Variables Entered/Removed^b

| Model | Variables Entered | Variables Removed | Method |
|-------|---------------------|-------------------|--------|
| 1 | X2, X1 ^a | | Enter |

a. All requested variables entered.

b. Dependent Variable: Y

Model Summary^b

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate | Change Statistics | | | | |
|-------|-------------------|----------|-------------------|----------------------------|-------------------|----------|-----|-----|---------------|
| | | | | | R Square Change | F Change | df1 | df2 | Sig. F Change |
| 1 | .615 ^a | .378 | .363 | 9.274 | .378 | 24.357 | 2 | 80 | .000 |

a. Predictors: (Constant), X2, X1

b. Dependent Variable: Y

ANOVA^b

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|-------|------------|----------------|----|-------------|--------|-------------------|
| 1 | Regression | 4189.307 | 2 | 2094.654 | 24.357 | .000 ^a |
| | Residual | 6879.922 | 80 | 85.999 | | |
| | Total | 11069.229 | 82 | | | |

a. Predictors: (Constant), X2, X1

b. Dependent Variable: Y

Coefficients^a

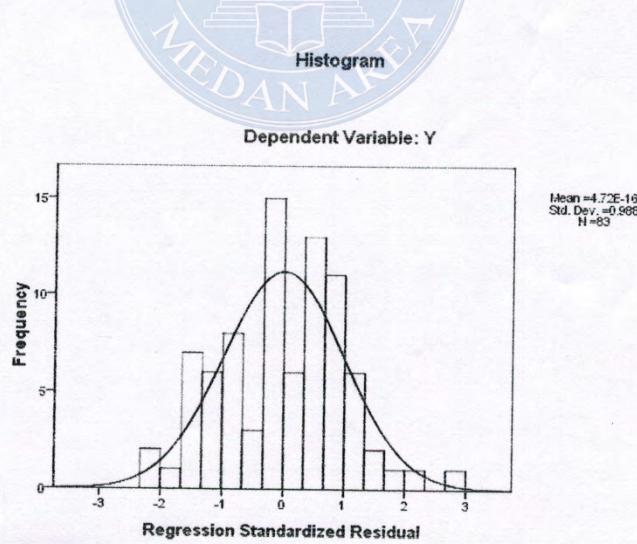
| Model | | Unstandardized Coefficients | | Beta | t | Sig. | Correlations | | |
|-------|------------|-----------------------------|------------|------|-------|------|--------------|---------|------|
| | | B | Std. Error | | | | Zero-order | Partial | Part |
| 1 | (Constant) | 10.146 | 5.243 | | 1.935 | .057 | | | |
| | X1 | .308 | .136 | .496 | 2.262 | .026 | .613 | .245 | .199 |
| | X2 | .069 | .118 | .128 | .584 | .561 | .582 | .065 | .051 |

a. Dependent Variable: Y

| Residuals Statistics ^a | | | | | |
|-----------------------------------|---------|---------|-------|----------------|----|
| | Minimum | Maximum | Mean | Std. Deviation | N |
| Predicted Value | 25.51 | 63.43 | 45.90 | 7.148 | 83 |
| Std. Predicted Value | -2.853 | 2.452 | .000 | 1.000 | 83 |
| Standard Error of Predicted Value | 1.047 | 3.254 | 1.650 | .625 | 83 |
| Adjusted Predicted Value | 25.58 | 64.78 | 45.86 | 7.265 | 83 |
| Residual | -20.486 | 24.874 | .000 | 9.160 | 83 |
| Std. Residual | -2.209 | 2.682 | .000 | .988 | 83 |
| Stud. Residual | -2.224 | 2.706 | .002 | 1.006 | 83 |
| Deleted Residual | -20.761 | 25.314 | .045 | 9.515 | 83 |
| Stud. Deleted Residual | -2.282 | 2.821 | .002 | 1.018 | 83 |
| Mahal. Distance | .058 | 9.110 | 1.976 | 2.415 | 83 |
| Cook's Distance | .000 | .229 | .013 | .028 | 83 |
| Centered Leverage Value | .001 | .111 | .024 | .029 | 83 |

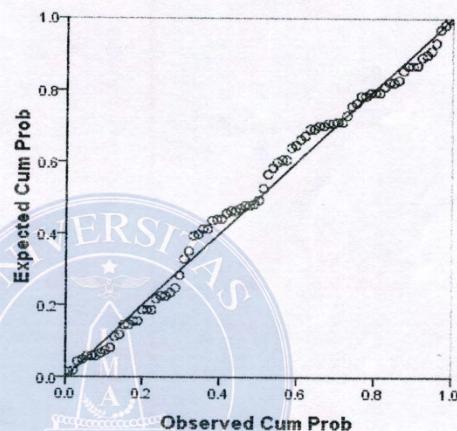
a. Dependent Variable: Y

Charts



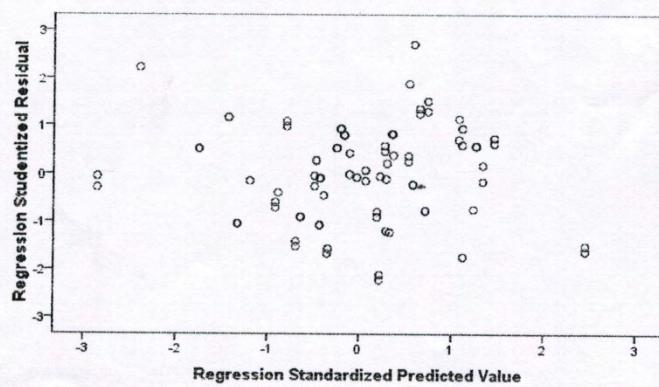
Normal P-P Plot of Regression Standardized Residual

Dependent Variable: Y



Scatterplot

Dependent Variable: Y



| NO | MEREK | JENIS PRODUK |
|----|--------------|----------------------------------|
| 1 | Adidas | Sepatu, Tas, Jam, Minyak Wangi |
| 2 | Bilabong | Tas, Tali Pinggang, Baju, Dompet |
| 3 | Rusty | Tas, Tali Pinggang, Baju, Dompet |
| 4 | G-Shock | Jam Tangan |
| 5 | Converse | Sepatu,Tali Pinggang |
| 6 | Quick Silver | Dompet, Baju Pria, Topi |
| 7 | Sack | Ransel |
| 8 | City Surf | Baju, Topi |
| 9 | Gakley | Kaca Mata, Baju, Ransel |
| 10 | Zoya | Jilbab |
| 11 | Rabani | Jilbab |
| 12 | Swatch | Jam tangan, Asessoris |



Kepada Yth:Siswa siswi SMA Panca Budi Medan

Saya adalah mahasiswa dari Universitas Pasca sarjana Medan Area yang sedang melakukan penelitian mengenai :

PENGARUH PERSEPSI TERHADAP MEREK DAN KONFORMITAS TERHADAP PRILAKU MEMBELI PRODUK FASION PADA REMAJA

Dalam rangka penyelesaian tugas akhir saya . Oleh karena itu saya memohon kesediannya adik adik siswa siswi SMA Panca Budi untuk mengisi kuesioner ini dengan sebenar benarnya .

Atas partisipasinya , saya ucapkan Terima kasih .

IDENTITAS RESPONDEN

Nama : The logo of Universitas Medan Area (UMA) is a circular emblem. It features a central figure resembling a stylized bird or a person standing on a book, with the letters 'U', 'M', and 'A' integrated into the design. The words 'UNIVERSITAS' are written in a circle at the top, and 'MEDAN AREA' are at the bottom.

Kelas :

Kelas :

Tgl lahir :

Jenis kelamin :

Merek yang di minati yang di pakai saat ini :

Sepatu :

Tas :

Tali pinggang :

Dompet :

Jam tangan :

PETUNJUK PENGISIAN KUESIONER

Kuesioner di bawah ini memuat sejumlah pernyataan yang terdiri dari tiga skala yaitu : skala A, skala B dan skala C.

Silahkan tunjukkan seberapa besar tingkat Persetujuan atau ketidaksetujuan anda terhadap setiap pernyataan dengan memberikan tanda silang (x) pada kotak jawaban yang anda pilih, tidak ada jawaban benar atau salah. Anda cukup menjawab langsung sesuai apa yang muncul pertama kali dalam pikiran anda.

Selamat mengisi

Keterangan :

1. Tidak setuju
2. Agak tidak setuju
3. Setuju
4. Sangat setuju
5. Sangat setuju sekali

SKALA A

| NO | PERNYATAAN | PILIHAN JAWABAN | | | | |
|----|---|-----------------|---|---|---|---|
| | | 1 | 2 | 3 | 4 | 5 |
| 1 | Saya membeli barang setelah mendapatkan informasi dari teman | | | | | |
| 2 | Saya tertarik sepatu karena promosi iklan di media elektronik dapat saya pahami dengan baik | | | | | |
| 3 | Saya tertarik <u>membeli tas</u> karena tas tersebut keluaran terbaru | | | | | |
| 4 | Kemeja/blues yang saya beli sesuai dengan trend masa kini | | | | | |
| 5 | Saya yakin kualitas produk yang saya beli walaupun saya tidak mendapatkan informasi sebelum membeli produk tersebut | | | | | |
| 6 | Saya membeli sepatu bukan karena iklan di media elektronik karena itu kebutuhan saya | | | | | |
| 7 | Saya membeli tas karena saya lagi memerlukan tas untuk sekolah | | | | | |
| 8 | Pakaian tidak harus sesuai dengan trend masa kini | | | | | |
| 9 | Saya membeli tas supaya bisa di pakai kemana saja | | | | | |
| 10 | Saya membeli tas buat gaya dan mengikuti trend sekarang | | | | | |

| NO | PERNYATAAN | PILIHAN JAWABAN | | | | |
|----|---|-----------------|---|---|---|---|
| | | 1 | 2 | 3 | 4 | 5 |
| 11 | Saya membeli baju harus bermerek karena kualitasnya bagus | | | | | |
| 12 | Saya membeli tas hanya untuk kebutuhan sekolah saya | | | | | |
| 13 | Ketika membeli tas saya tidak dapat keuntungan apapun selain untuk tempat buku | | | | | |
| 14 | Saya membeli sebuah produk baju karena kualitasnya bagus | | | | | |
| 15 | Saya memakai produk bermerek supaya terlihat keren | | | | | |
| 16 | Saya membeli barang bermerek karena bujukan dari teman | | | | | |
| 17 | Saya tertarik membeli baju setelah saya melihat baju tersebut pada lokasi strategis di toko atau di jalan | | | | | |
| 18 | Saya memakai produk tidak harus bermerek | | | | | |
| 19 | Saya membeli baju karena baju itu nyaman bagi saya | | | | | |
| 20 | Saya membeli baju karena baju yang saya beli merupakan kesukaan saya | | | | | |



| NO | PERNYATAAN | PILIHAN JAWABAN | | | | |
|----|---|-----------------|---|---|---|---|
| | | 1 | 2 | 3 | 4 | 5 |
| 28 | Saya dapat memikirkan perbedaan antara merek pada umumnya | | | | | |
| 29 | Menggunakan barang bermerek membuat saya semakin percaya diri | | | | | |
| 30 | Saya merasa puas jika memiliki barang bermerek | | | | | |
| 31 | Jika merek yang saya cari tidak ada maka saya akan memberi merek lain asal kualitasnya sama | | | | | |
| 32 | Saya tidak dapat memikirkan perbedaan antara merek pada umumnya | | | | | |
| 33 | Menggunakan barang bermerek biasa saja bagi saya | | | | | |
| 34 | Saya merasa biasa saja menggunakan barang bermerek | | | | | |
| 35 | Jika merek yang saya cari tidak ada maka saya akan membeli merek lain asal kualitasnya sama | | | | | |
| 36 | Saya tidak dapat memikirkan perbedaan antara merek pada umumnya | | | | | |



SKALA C

| NO | PERNYATAAN | PILIHAN JAWABAN | | | | |
|----|---|-----------------|---|---|---|---|
| | | 1 | 2 | 3 | 4 | 5 |
| 1 | Dengan keadaan saya seperti sekarang ini, maka apa yang menjadi keputusan teman-teman adalah juga merupakan keputusan saya | | | | | |
| 2 | Sebenarnya keputusan yang diambil teman-teman berbeda dengan saya | | | | | |
| 3 | Saya tidak ingin dijauhkan oleh teman-teman karena keadaan saya | | | | | |
| 4 | Jika tidak ada gunanya, saya tidak merasa rugi dijauhi teman-teman | | | | | |
| 5 | Selama saya bergabung dengan teman-teman semakin menyenangkan hati, meskipun saya sering menjadi bahan olok-olok teman | | | | | |
| 6 | Saya mulai merasakan kerugian selama bergabung dengan teman-teman | | | | | |
| 7 | Saya malu jika pendapat saya tidak sama dengan teman-teman | | | | | |
| 8 | Walaupun keadaan saya berbeda dengan teman-teman, hal tersebut membuat saya tetap berani mengemukakan pendapat yang bertentangan dengan teman-teman | | | | | |
| 9 | Pendapat yang saya sampaikan pada kepada teman-teman selalu diterima | | | | | |
| 10 | Saya sering berbeda pendapat dengan teman-teman, karena saya merasa mereka tidak suka dengan kondisi tubuh saya | | | | | |
| 11 | Saya suka menghabiskan waktu berkumpul dengan teman-teman | | | | | |
| 12 | Dari pada menghabiskan waktu berkumpul dengan teman-teman lebih baik saya melakukan kegiatan lain | | | | | |
| 13 | Saya lebih baik mengalah kepada keputusan teman daripada mempertahankan keinginan dan pendapat saya | | | | | |
| 14 | Saya akan mempertahankan pendapat saya dengan gigih dihadapan teman-teman | | | | | |
| 15 | Saya merasa bahwa pola pikir saya sama dengan teman-teman. | | | | | |
| 16 | Saya sering berdebat dengan teman-teman saya sendiri untuk mempertahankan pendapat yang benar | | | | | |
| 17 | Hubungan saya dengan teman-teman terasa begitu dekat, karena saya mengikuti gaya dan cara mereka | | | | | |
| 18 | Saya akan selalu menjaga jarak dengan teman-teman | | | | | |
| 19 | Saya sepenuhnya yakin dengan keputusan yang diamnbil teman-teman | | | | | |
| 20 | Pada dasarnya saya meragukan keputusan yang diambil teman-teman | | | | | |
| 21 | Saya tidak ingin menyimpang dari kesepakatan yang sudah dibuat bersama teman-teman | | | | | |

| NO | PERNYATAAN | PILIHAN JAWABAN | | | | |
|----|---|-----------------|---|---|---|---|
| | | 1 | 2 | 3 | 4 | 5 |
| 22 | Tidak masalah bagi saya jika saya memiliki pandangan yang jauh berbeda dengan teman-teman | | | | | |
| 23 | Saya tidak merasa susah hati jika teman-teman tidak ada yang mau berkumpul dan berteman dengan saya | | | | | |
| 24 | Sebenarnya banyak waktu yang terbuang percuma selama saya ikut bergabung dengan teman-teman | | | | | |
| 25 | Saya maklum dengan keadaan saya, sehingga lebih baik saya mengalah daripada dikucilkan oleh teman-teman | | | | | |
| 26 | Saya tidak takut untuk tidak punya teman karena pendapat yang berbeda | | | | | |
| 27 | Saya mau saran yang saya sampaikan diterima oleh teman-teman, dengan berbagai macam usaha. | | | | | |
| 28 | Saya akan menunjukkan jiwa besar jika pendapat saya tidak diterima oleh teman-teman | | | | | |
| 29 | Bila teman saya mendapat kesulitan, akan segera membantunya | | | | | |
| 30 | Saya akan melihat dahulu bantuan apa yang dapat saya berikan kepada teman yang sedang ada masalah | | | | | |
| 31 | Dengan keadaan saya apa adanya, saya percaya bahwa teman-teman akan membantu saya jika ada masalah | | | | | |
| 32 | Saya meragukan apakah teman-teman mau menerima saya apa adanya | | | | | |
| 33 | Saya akan mengorbankan apa yang saya miliki agar teman-teman tetap dekat dengan saya. | | | | | |
| 34 | Saya akan mempertimbangkan pengorbanan yang akan saya lakukan untuk kepentingan kelompok | | | | | |
| 35 | Saya tidak akan menolak apa yang diinginkan teman untuk keutuhan persahabatan dalam kelompok | | | | | |
| 36 | Jika banyak prasangka dan curiga, saya akan menolak bergabung dengan teman-teman dengan cara yang halus | | | | | |
| 37 | Jika berkumpul dengan teman-teman, saya merasa aman | | | | | |
| 38 | Saya merasa sungkan untuk bergabung dengan teman-teman dikampus karena takut ditolak dengan alasan keadaan yang saya miliki | | | | | |
| 39 | Saya siap setiap saat jika teman membutuhkan kehadiran saya | | | | | |
| 40 | Saya tidak merasa sakit hati walaupun teman-teman tidak memanggil saya untuk berkumpul dengan mereka | | | | | |
| 41 | Saya akan membela kelompok saya jika ada orang lain yang menyepakati | | | | | |
| 42 | Saya akan melihat terlebih dahulu permasalahan yang dihadapi teman sebelum membelaanya | | | | | |